# **ANNUAL REPORT** 2023-24





# Contents

01.	Vision and Mission	02
02.	Values	03
03.	Strategy and Philosophy	04
04.	Sustainability	05-06
05.	Operational Strategy and Allocation	n 07
06.	SWOT Analysis	08
07.	Notice of the AGM	09
08.	Corporate Directory	10-11
09.	Corporate Profile	12
10.	Company at a Glance & Key Milestone	e 13
11.	Key Financial Summary	14-15
12.	Graphical Presentation on Percent	age
	of Shareholding Position	16
13.	Key Financial Indicators	17-18
14.	Board of Director's	19
15.	Brief Resume of Director's	20

16.	Resume of CFO & CS	21
17.	Chairman's Message	22-23
18.	Managing Director's Message	24-25
19.	Director's Report	26-36
20.	Independent Auditor's Report	37-41
21.	Statement of Financial Position	42
22.	Statement of Profit or Loss and	
	Other Comprehensive Income	43
23.	Statement of Change in Equity	44
24.	Statement of Cash Flows	45
25.	Notes, Summary of Significant	
	Accounting Policies and Other	
	Explanatory Information	46-52
26.	Notes to the Financial Statements	53-64
27.	Photograph of Factory & Events	65-71
28.	Poxy From	72

**ANNUAL REPORT** 2 0 2 3 - 2 4







# **Our vision**

Is to be a benchmark for the global market, with products and solutions that are recognized for quality, reliability, competitiveness and innovation. NIALCO aspires to anticipate evolving customer needs and develop diverse, competitive products and solutions based on new technologies. Our overarching goal is sustainably operate and to responsibly, acting as a reliable business partner and creating value for all stakeholders.

**Our mission** 

provide high quality ls to and innovative copper solutions that create the best possible value for our customers whilst increasing our market shares. This mission is supported by our state of-the-art technology, investments in research and development, the support and commitment of our people and our proven experience in the export market. We aim to grow our company sustainably with a focus on our people, the environment, innovation and society throughout our business model, strategy and operations.







# OUR VALUES

#### Reliability

We exist and we grow based on reliability, we depend on it for the relationships we build internally and externally. All our activities and transactions are defined by responsibility, integrity and business ethics.

#### Respect

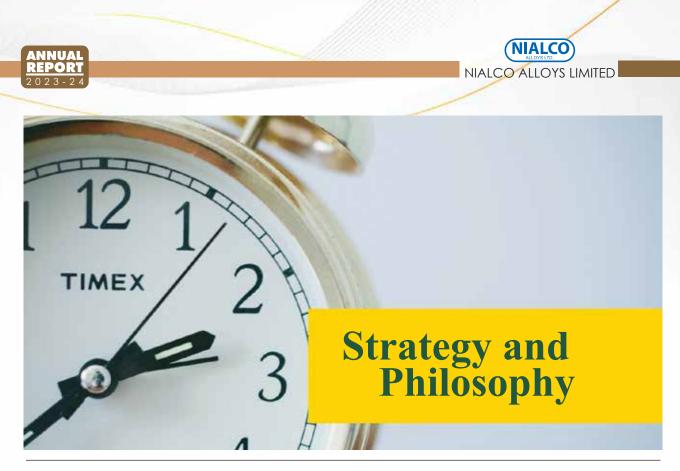
We operate based on the principles of Sustainable Development, with respect to people, the environment and society, whether this has to do with our internal processes or planning and development of products, or the relationships we build with partners, providers and local communities.

#### Effectiveness

We operate through teamwork, dedication to the Company and commitment towards our clients, who are at the forefront of our activities. We develop innovative solutions and we maintain longstanding relationships providing excellent customer service and offering tailor made solutions. We keep our promises to our clients, striving to achieve continuous improvement.

#### Transparency

We operate with transparency; we preserve and develop a safe workplace with equal opportunities for all. We maintain and seek open communication with local communities and all stakeholders.



NIALCO seeks to further consolidate its position among leading local and global manufacturers of copper products following a path of continuous sustainable development and responsible operation.

#### This strategy is implemented by being structured around 6 key pillars:

- Emphasis on quality and technology progress across all production processes
- Continuous investments in state-of the-art production facilities and in new technologies' research and development;
- Provision of innovative products and solutions;
- Dynamic commercial activity and strong presence in markets with growth potential.
- Customer-centric approach aimed primarily at building long-lasting relationships of trust;
- Sustainable development and value creation for all stakeholders.



The world is facing a range of environmental and social challenges, including climate change, pollution, and social inequality. Nialco takes our responsibility in addressing these issues and contributing to building a more sustainable future for all extremely seriously.

#### Contributing to a sustainable future

Nialco's business is all about sustainability. The rapid expansion of electrification across many sectors plus the conversion to green and clean energy generation and storage requires copper and copper alloy. We believe our role is to supply products in the most sustainable way possible.

#### Environment

The environment is nature and nature is synonymous with life. To this unique and extraordinary gift, Nialco attributes a value of primary and central importance in selecting its company policies, based on the respect, protection and safeguarding of the ecosystem in which it operates. Company activity is actually developed on the principle of 100% recycling, playing an important role in saving natural resources and working to eliminate waste that would otherwise be handed down to future generations.

As well as the intrinsic benefits of the company core business, Nialco is committed to ensuring that every action is analyzed from the standpoint of environmental protection and safety, in order to achieve results that are not limited to those required by law, but that ensure maximum protection of nature and the surrounding area, investing voluntarily in its promotion and safeguarding.

#### **Fully recycled**

Nialco's copper is sourced from the globally reputed companies those who have a fully recycled source. Large-scale primary copper smelting is carried out by the secondary European companies that ensure one hundred per cent recycled source. This dramatically reduces the burden of primary mined copper production.

#### Conserving natural resources

Recycling copper has many benefits. It conserves natural resources, as copper is a finite resource and mining new copper can have negative environmental impacts. Recycling copper also requires less energy than mining and refining new copper, which can reduce greenhouse gas emissions and energy consumption.

#### Helping our supply chain become more sustainable

It's not just our own sustainability that we take seriously. We are determined to support our supply chain to work smarter. Increasingly, we are recovering scrap to be returned to our own facilities to be remelted. We are proud to be an active participant in the recycling and upcycling chain. Working smartly together we can be less of a burden on the planet for the production and distribution of our products.



#### Investing in the future

Nialco is committed to being the very best supply chain partner we can be. We will work collaboratively with customers to achieve shared goals and create value for our customers. A new state-of-the-art factory building expansion reflects our commitment to solid, sustainable growth.

#### Social

Nialco believes that a company represents a group of people that carry out an important function within the community, satisfying its needs and desires. For this reason, Nialco's identity is represented by collaborators who, by working each day with passion and commitment, operate so that those who coexist alongside Nialco can also enjoy the development that the economic activity generates.Nialco therefore bases its company policy on respect, ethics and the promotion of both the human patrimony and that of the land, investing in and executing its social role within the community with continuity and responsibility.

#### Health and safety in the workplace-

Nialco is committed to ensuring the health and safety of its employees and external collaborators who operate across the three factories.

The principles that regulate strategic company decisions are based on:

- commitment and constant attention to the safety of plants,
- the reduction of work risks,
- the reduction of accidents,
- the training of staff,
- the adoption of safe operating practices that are in line with current legislation.

Nialco also pays great attention to the promotion of a culture of safety, with periodic training paths and meeting at all levels, designed to increase awareness, collaboration and the motivation of workers with regard to pertinent topics. In order to deal with these topics as effectively as possible, Nialco flanks its internal Prevention and Protection Service with a team of experienced external professionals.





# **Operational Strategy, Resource Allocation**

Careful planning and oversight to enable Company's businesses to adapt, whilst managing liquidity and financing is of pivotal importance from a portfolio planning point of view, and in this regard the Company will continue to leverage on such fundamentals which are based on principles of governance, accountability, and transparency to ensure continued resilience.

In managing the Company's portfolio, the Company places emphasis on identifying and pursuing growth prospects that would help achieve the Company's vision and its medium to long term objectives. In this light, businesses adopt a systematic approach to resource allocation and strategy formulation that is aligned with the core values, overall direction, and strategies.

As evident from the past, the Company strives to constantly align its portfolio of businesses with the growth sectors of the economy, both current and futuristic, and continuously endeavours to ensure that capital resources are efficiently employed in a manner that will expand the reach of the portfolio, ensure relevance, and give the ability to compete internationally. The believes the current portfolio continues to serve that purpose and that its investments over the last few years, and planned investments, in these core areas reinforce this strategy.

The Company is of the view that the fundamentals and potential of the industries the Company operates in remain largely unchanged, as the demand drivers underpinning the business would still be relevant in the medium to long-term, although there may be changes to operating models in some areas. The current economic challenges have heightened the need for diversification, particularly across geographies and the need for offshore revenue streams considering the foreign currency challenges faced by the country. The Company is conscious of the prevailing and emerging environment and is satisfied that the balance of the composition of businesses of the core portfolio are appropriate given the diverse nature of revenue streams as well as the direct exposure to foreign currency denominated income streams through the Sorted Copper, Copper Alloy PB Brass, Ingots and recently added Aluminium businesses.

Following are the key strategic initiatives pursued across Company businesses in furtherance of achieving its short, medium and long-term objectives.

• Creation of sustainable value is at the forefront when making operational decisions. In this regard, businesses place emphasis on maximising value by augmenting revenue channels, increasing market share and exploring opportunities.

Focus is placed on maintaining flexible cost structures to ensure optimisation of costs and thereby driving efficiencies and profit maximisation. The Company's emphasis on cost optimisation, prudence, and agility, has continued to assist businesses in enduring through challenging periods.



- Growing copper demand globally
- Ready market for copper assorted products due to finest quality
- Buoyancy in world copper prices
- Scope for expansion of capacity
- Opportunity to explore new products line
- Volatility in LME Copper price affecting turnover/profitability

**NIALCO** 

- Fluctuation in dollar prices
- Increasing cost of import
- Increasing cost of shipping
- Attrition of skilled manpower

# NOTICE OF THE 13<sup>TH</sup> ANNUAL GENERAL MEETING

NOTICE is hereby given to all Shareholders of Nialco Alloys Limited that the 13th Annual General Meeting of the Company will be held on Saturday, December 21, 2024, at 10:30 a.m. by using hybrid system where online platform will be at https://nal.hisoftcloud.com and physical location at Plot-A, Block-B-28, BSCIC Industrial Area, Sagorika Road, Chittagong to transact the following businesses:

#### Agenda:

- 1. To receive, consider and adopt the Audited Financial Statements of the Company for the year ended June 30, 2024, together with the Reports of the Directors and the Auditors thereon.
- 2. To declare dividend for the year ended June 30, 2024, as recommended by the Board of Directors of the Company.
- 3. To re-elect the retiring Directors.

Chittagong, November 23, 2024

4. To appoint Statutory Auditors of the Company for the year 2024-2025 and fix their remuneration.

By order of the Board of Directors

**Company Secretary** 

Notes:

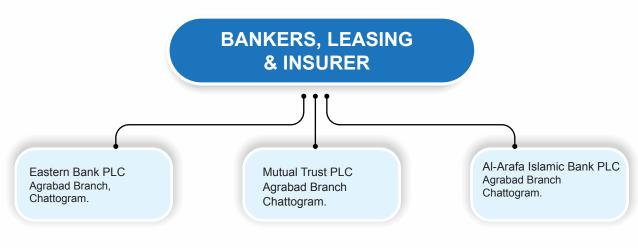
- 1 Members whose names appeared on the Depository Register as on the "Record Date" i.e. November 17, 2024, are eligible to attend the Annual General Meeting (AGM) and receive the dividend.
- 2 A Member entitled to attend and vote at the AGM may appoint a Proxy to attend and vote in his/her stead. A copy of the "Proxy Form", duly filled and stamped requires to email at boardsecretary@nialcoalloys.com not later than 48 hours before the AGM.
- 3 According to the Bangladesh Securities & Exchange Commission's Notification No. BSEC/CMRRCD/2016-158/208/Admin/81 dated June 20, 2018, the Company will send the Annual Report 2024 in soft-copy format to the email of the shareholders available in their Beneficial Owners (BO) accounts maintained with the CDBL.
- 4 In case of non-receipt of Annual Report 2024 of the Company that will be sent through email, Members may download the same from the 'Investors Information' section of the Company's website: www.nialcoalloys.com
- 5 Login process along with the joining link of the 13th AGM will also be available at the 'Investors Information' section of the Company's website, members are requested to check the login details. Members may also send an email at boardsecretary@nialcoalloys.com for queries or assistance to join the AGM.



NIALCO ALLOYS LIMITED

# **CORPORTE DIRECTORY**

BOARD OF DIRECTORS	
Md. Kamal Uddin Ahamed :	Chairman
Gazi Mukarram Ali Chowdhury :	Managing Director
Matin Uddin Ahmed :	Director
MANAGEMENT TEAM	
Gazi Mukarram Ali Chowdhury :	Managing Director
Md. Faisal :	Chief Financial Officer (CC)
Adv. Tariqul Islam Chisty :	Company Secretary
Kamruzzaman Chowdhury :	Commercial Manager
Anjan Sen :	Factory Manager
Shahidul Islam Sumon :	Public Relation Manager
Aftab Uddin Irfan :	Production Manager











Nialco Alloys Limited was incorporated in June 21, 2011 as a public limited company under Registrar of Joint Stock Companies and Firms (RJSC) vides registration number CH-8784/11 under the companies Act 1994. The Principal activity and the nature of thebusiness of Nialco Alloys Limited to manufacturing of high grade Bronze and BrassIngots including Phosphorus Bronze, Leaded Bronze, Aluminum Bronze, Manganese Bronze, Sand Cast Brass (SCB), High Tensile Brass (HTB), Die Cast Brass (DCB), Master Alloys, Phosphorus Copper etc. confirming to BS, IS, JIS, DIN, ASTM,UNI andas per all other International Standards. Copper is a metal that is essential in thedevelopment of civilization. Brass and Bronze are two major alloys of copper made byvarying amounts of copper percentage mixed with other elements.

The diversity of uses of copper alloys is evidenced in the range of consumer goods andgeneral products associated with these materials. Market demand of the coper productsare increasing according to the development of civilization. Therefore, the copper industryhas a huge prospect both in local and abroad. The Main strengthen of Nialco AlloysLimited (NAL) it's Research &Development Team and its Skilled Executive The teamunder the guidance of our Directors, Source Exact &Quality product from reliablesupplier.





# COMPANY AT A GLANCE KEY MILESTONE

Company Name :	Nialco Alloys Ltd.
Registered Address :	Plot B 28, Block A, BSCIC Industrial area Sagoreka, Road Chattogram.
Date of Incorporation :	June 21, 2011
Date of Commercial Operation :	July 5,2015
Registration Number :	CH-8784/11
Date of Conversion into Public :	June 21,2011
Date of Qualified Investor Offering :	May 16-May 20 2021
Date of Debenture trade :	June 10,2021
Legal Status :	Publicaly Traded Company
Listing Status :	DSE & CSE
Authorized Capital :	80,00,00,000
Paid up Capital :	28,50,00,000
Number of Shareholder in record date :	335
Business :	Hundred percent Export oriented non-ferrous metal, Manufacturing Company

**ANNUAL <u>REPORT</u>** 2 0 2 3 - 2 4

## NIALCO ALLOYS LIMITED

(NIALCO)

# **Five Years Key Financial Data**

#### **Revenue and Results from Operation:**

Particulars	30.06.2024	30.06.2023	30.06.2022	30.06.2021	30.06.2020
Revenue	730,286,584	606,417,920	205,814,121	602,862,064	324,709,673
Less: Cost of Goods Sold	636,875,390	515,343,310	175,528,116	529,684,614	285,023,873
Gross Profit	93,411,194	91,074,610	30,286,005	73,177,450	39,685,800
Less: Operating Expenses	23,230,058	21,545,503	13,390,310	24,266,331	16,814,889
Profit from Operation	70,181,136	69,529,107	16,895,695	48,911,119	22,870,911
Less: Financial Expenses	8,354,987	5,774,168	5,366,764	8,301,495	5,011,319
Net Operation Profit	61,826,150	63,754,939	11,528,931	40,609,624	17,859,592
Add: Others Income/(Loss)	(1,094,721)	6,999,458	8,132,768	392,279	1,350,969
Net Profit Before Contribution to WPPF	60,731,429	70,754,397	19,661,699	41,001,903	19,210,561
Less: Contribution to WPPF	3,036,571	3,369,257	936,271	1,952,472	914,789
Profit/(Loss) Before Tax	57,694,858	67,385,140	18,725,428	39,049,431	18,295,772
Less: Income Tax Expenses	7,558,799	7,910,103	4,119,190	4,157,159	3,149,207
Current Tax	7,599,460	7,744,768	3,156,697	4,030,658	3,048,093
Deferred Tax	(40,661)	165,335	962,493	126,501	101,114
Total Comprehensive Income	50,136,059	59,475,037	14,606,238	34,892,272	15,146,565
Earnings per share (EPS)	1.76	2.09	0.51	1.72	1.42
Statement of Financial Position:					
Particulars	30.06.2023	30.06.2023	30.06.2022	30.06.2021	30.06.2020
ASSETS					
Non-Current Assets	133,078,914	101,183,677	86,103,530	52,013,912	31,446,835
Property Plant & Equipment	133,078,914	99,040,188	86,103,530	52,013,912	22,161,335
Capital Work In Progress		2,143,489	-	-	9,285,500
Pre-operative Expenses	-	-	-	-	
Preliminary Expenses	-	-	-	-	
Current Assets	754,025,927	467,287,668	404,542,647	355,153,971	377,072,662
Inventories	454,668,004	332,752,239	156,682,694	198,911,232	288,038,349
Accounts Receivable	24,828,480	19,333,636	132,826,260	218,889	50,021,929
Advance, Deposit & Prepayments	232,412,779	41,539,009	41,843,914	35,680,678	8,149,439
Cash & Cash Equivalents	42,116,664	73,662,784	73,189,780	120,343,172	30,862,945
TOTAL ASSETS	887,104,841	568,471,345	490,646,177	407,167,883	408,519,497
SHAREHOLDERS EQUITY AND LIABILITIES					
Shareholders Equity	428,056,903	387,820,845	342,595,808	356,489,570	187,074,548
Share Capital	285,000,000	285,000,000	285,000,000	285,000,000	150,000,000
Retained Earnings	143,056,903	102,820,845	57,595,808	71,489,570	37,074,548
Non-Current Liabilities	1,591,356	1,632,017	1,466,682	504,189	377,688
Long Term Loan	, ,	-	-	-	- )
Deferred Tax Liabilities	1,591,356	1,632,017	1.466.682	504,189	377,688
Current Liabilities	457,456,581	179,018,483	146,583,688	50,174,124	221,067,261
Current Maturity of Term Loan	+57,+50,501				221,007,201
Short Term Borrowings	130,058,373	_	142,216,540	36,184,814	210,776,455
Intercompany payable	313,745,847	165,824,539		10,340,477	5,687,305
Liabilities for Expenses	13,288,570	13,121,868	4,365,723	3,648,833	4,603,501
Dividend Payable	363,790	72,076	1,425	-	1,000,001
TOTAL LIABILITIES	459,047,937	180,650,500	148,050,370	50,678,313	221,444,949
TOTAL SHAREHOLDER'S EQUITY AND LIABILITIES	887,104,841	568,471,345	490,646,178	407,167,883	408,519,497
Net Asset Value (NAV) Per Share	15.02	13.61	12.02	12.51	12.47





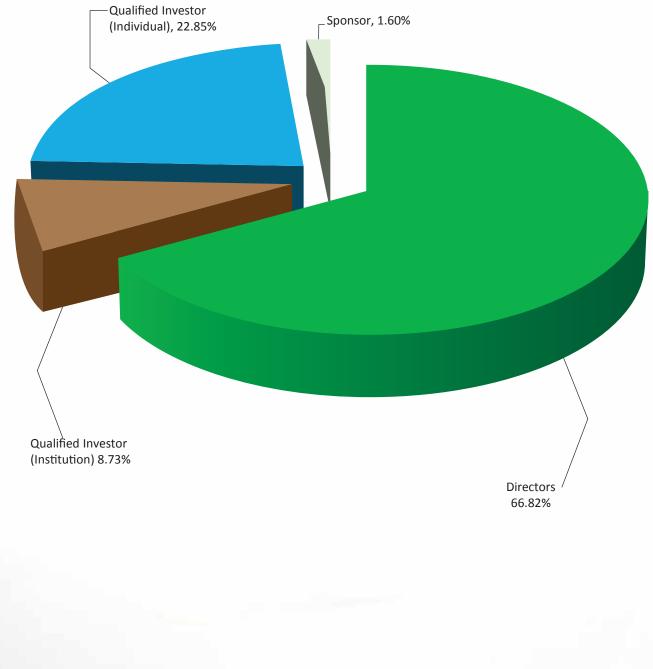
# Ratio Analysis

Particulars		30.06.2024	30.06.2023	30.06.2022	30.06.2021	30.06.2020	
I. Liquidity Ratios:							
(i) Current Ratio (Times)	Current Assets/ Current Liability	1.65	2.61	2.76	7.08	1.71	
(ii) Quick Ratio (Times)	(Current Assets - Inventory)/ Current Liability	0.65	0.75	1.69	3.11	0.40	
II. Operating Efficiency Ratios:							
(i) Accounts Receivable Turnover Ratio	Net Sales/ Average Accounts Receivables	33.07	7.97	3.09	24.00	16.39	
(ii) Inventory Turnover Ratio (Times)	Cost of Goods Sold/ Average Inventory	1.62 2.11 0.99		2.18	249		
(iii) Assets Turnover Ratio (Times)	Sales/ Average Total Assets	1.00	1.15	0.46	1.48	1.78	
III. Profitability Ratios:							
(i) Gross Margin Ratio (%)	Gross Profit/	12.79%	15.02%	14.72%	12.14%	12.22%	
(1) G1055 Wargin Rato (70)	Net Sales	12.7970					
(ii) Operating Profit Ratio (%)	Operating Profit/	9.61%	11.47%	8.21%	8.11%	7.04%	
() operaning i rom ranno (70)	Net Sales	2.0170					
(iii) Net Profit Ratio (%)	Net Profit after Tax/	6.87%	9.81%	7.10%	5.79%	4.66%	
	Net Sales						
(iv) Return on Assets Ratio (%)	Net Profit after Tax/	6.89%	11.23%	3.25%	8.56%	8.33%	
	Average Total Assets						
(v) Return on Equity Ratio (%)	Net Profit after Tax/	12.29%	16.29%	4.18%	12.84%	18.08%	
(v) retain on Equity retain (v)	Average Total Shareholders' Equity	12.2970	10.2770				
(vi) Basic Earnings Per Share (EPS)	Net Profit after Tax/	1.76	2.09	09 0.51	1.72	1.42	
((i) Subie Emilinger et Share (Er S)	Weighted Average Number of Ordinary Shares Outstanding	1.70	2.07				
(vii) Earnings before interest, taxes, depreciation and amortization (EBITDA)	EBITDA/	7.90%	11.11%	9.10%	8.18%	7.46%	
Margin	Net Sales	7.9070					
IV. Solvency Ratios:							
(i) Debt to Total Assets Ratio	Total Debt/	0.52	0.32	0.30	0.09	0.52	
	Total Assets	0.52					
(ii) Debt to Equity Ratio (Times)	Total Debt/	1.07	0.47	0.43	0.10	1.13	
(i) Best to Equity Ratio (Times)	Total Equity	1.07					
(iii) Times Interest Earned Ratio (Times)	EBIT/	6.91	11.67	3.49	5.94	4.83	
	Financial Expense						

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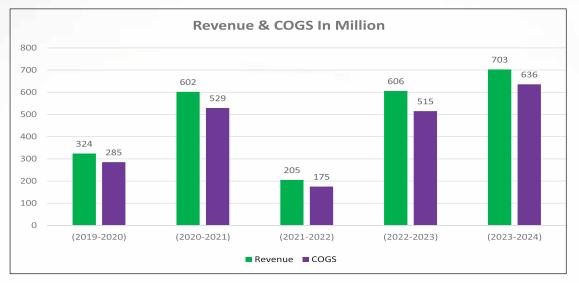


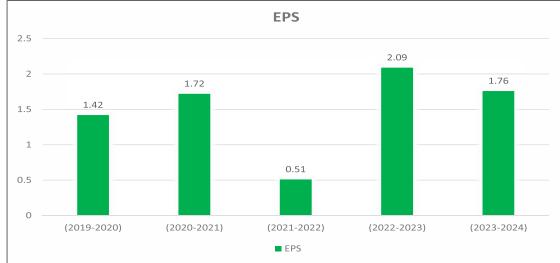
# **Percentage of Share Holding Position**

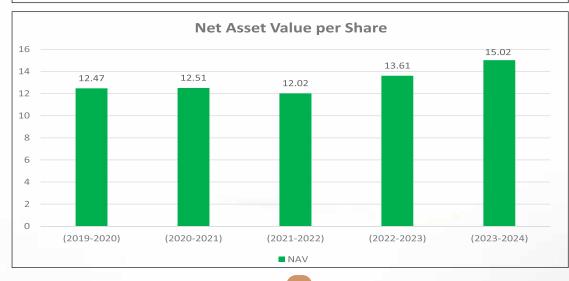


NIALCO ALLOYS LIMITED

# Graphical Presentation of Key Financial Indicators





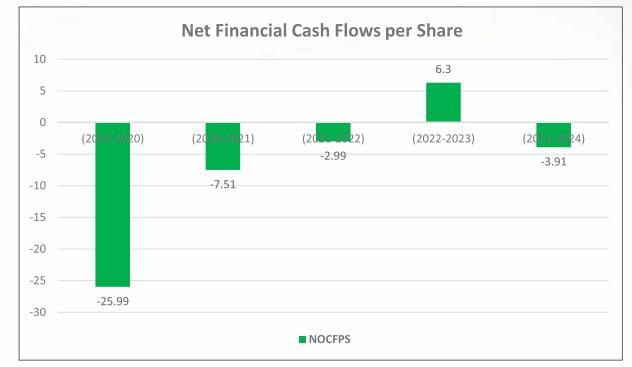


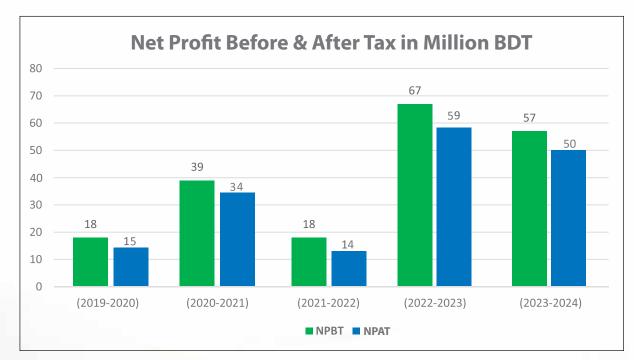
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NIALCO ALLOYS LIMITED

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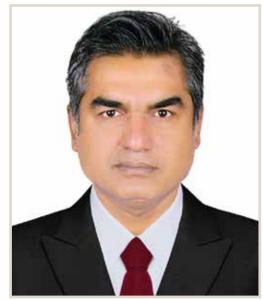
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# **Board of Directors**

# Chairman



Md. Kamal Uddin Ahamed

# Managing Director



Gazi Mukarram Ali Chowdhury

Director



Matin Uddin Ahamed





# **Brief Resume of Directors**

#### Mr. Mohammad Kamal Uddin Ahamed

Md. Kamal Uddin Ahamed is Chairman of Nialco alloys limited. He has vast experience in the non-ferrous metal industries. He is a successful entrepreneur in this sector and he is well known person in the whole world in this sector. Before starting his carrier as businessman Mr Kamal Uddin Ahamed graduated from University of Chittagong and post graduated from University of Dhaka. Mr Kamal Uddin Ahamed achieved Commercially Important Person(CIP) from Governmentof the People's Republic Bangladesh forfour times for his outstanding business performance. He was born in 30th June, 1970 from an aristocrat family. Mr. Kamal Uddin Ahamed is a Successful entrepreneur in the non-ferrous metal industries since almost 28 years back. He is enthusiastic and look forward to developing and promoting his business and very significant contribution to this sector, and make our country well known in the world through supplying high quality product and prompt services. Mr. Kamal Uddin Ahamed also Partner of Chittagong Ship Breaking and recycling Industries and Managing Partner of Marine Safety System, Managing Partner of united Ship Recycling industries.

Mr. Kamal Uddin Ahamed involved in many social activities and association with various trade bodies some of these are presented below:

- Member of Bangladesh Ship Breakers and Re-Cycling association (BSBRA).
- Chottogram Ma-O Shishu Hospital

Mr. Kamal Uddin Ahamed travelled across the globe including USA, Canada, UK, China, Malaysia, Singapore, Thailand, Saudi Arabia, UAE and India. He attended many seminars for business purpose at home and abroad.

#### Mr. Gazi Mukarram Ali Chowdhury

Gazi Mukarram Ali Chowdhury Managing Director of Nialco Alloys Limited.Before Starting His carrier as an entrepreneurship he was experiencedin supply chain and export import, than he turn himself as a successful entrepreneur and business man through the dynamic skill and almost 27 years of experience of Non-ferrous metal sector. He is one of the Partner of Marine Safety System, Managing Partner of Chittagong Ship Breaking and Recycling Industries and ship recycling.

Mr. Chowdhury achieved Commercially Important Person (CIP) from Government of the People's Republic of Bangladesh for his outstanding business performance. Mr. Gazi Mukarram Ali Chowdhury came from a very well-known family and he was born in 3rd February, 1971. He has completed his bachelor degree from Bangladesh National University in the year 1993.

Mr. Chowdhury involved in many social activities and association with various trade bodies some of these are presented below:

- Member of Bangladesh Ship Breakers and Re-Cycling association (BSBRA).
- Life Member Chottogram Diabetic Hospital.
- · Life Member Bhatiary Country and Golf Club Ltd.

Mr. Chowdhury travelled across the globe including China, Malaysia, Singapore, Thailand, Saudi Arabia, UAE and India. He attended many seminars for business purpose at home and abroad.





#### Mr. Matin Uddin Ahamed

"MatinUddin Ahmed is a Director of Nialco Alloys Limited. He is an entrepreneur, consultant, His entrepreneurship is well known for more than 16 years now. With more than 16 years of experience in the Metal Industry he has become a successful business leader. Mr.MatinUddin Ahmed completed his graduation from Bangladesh National University in the year 1996. For MatinUddin Ahmed Environment-friendly Metal recycling method is most important, as well as Good Quality and prompt service. He is Managing Partner of Blue metal and managing Director of all metal Recycling Ind.





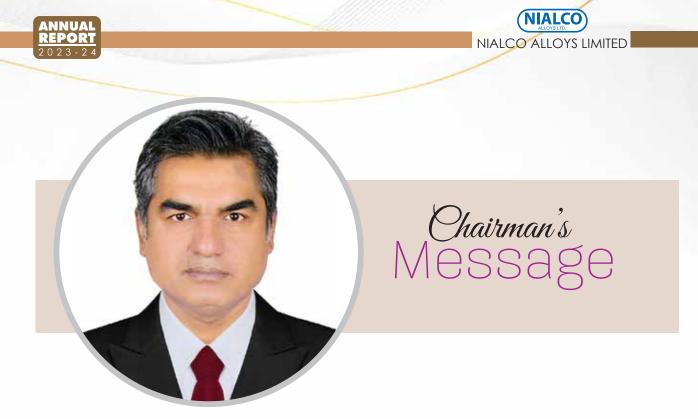
# **BREIF RESUM OF CFO & CS**

Mr. Md. Faisal CFO (Current Charge) Mr. Md. Faisal, CFO (Current Charge) of Nialco Alloys Limited since October 2022. Before Starting Carrier with Nialco Alloys Mr. Md. Faisal served in Delta Engineers & Consortium Ltd. as Head of Accounts & Finance & Gardenia Wears Ltd. as Assistant Manager (A&F).

Mr. Md. Faisal has successfully completed his graduation and post-graduation in Accounting from Govt. Commerce College, Chittagong.

He also completed his professional courses in Chartered Accountancy Article ship from Ahmad & Akhtar, Chartered Accountants, and Chittagong Since 2018.

Mr. Adv. Tariqul Islam Chisty Company Secretary Mr. Advocate Tariqul Islam Chisty has been serving in the Nialco Alloys Limited as a company secretary since the establishment of the company. He is well experienced in the legal and company law together with related regulatory body of the govt. republic of Bangladesh. He has completed his graduation and post-graduation from a renewed private university of Bangladesh. he is also a practicing lawyer in Chittagong Judge court and part time lecturer of Chittagong Law college.



#### Dear Shareholders,

It is with immense pride and gratitude that I present the 13th Annual Report of Nialco Alloys Limited for the Financial Year 2023-24. This year has been a testament to our resilience, adaptability, and unwavering commitment to delivering value to our stakeholders amidst challenging economic landscapes.

Financial Year 2023-24 saw global geopolitics reaching a pivotal moment, with the tensions affecting international relations on every continent, uncertain bilateral relations have impacted the global economy and disrupted worldwide supply chains. The overall global business environment has been very challenging with high inflation and geopolitical tensions both with a continued Ukraine War and the recent Middle East China-Taiwan and the Red Sea conflicts in this fiscal year as well as the upcoming US presidential elections, have wide ranging impacts that could directly or indirectly affect global business environment. A deterioration in the global economic outlook, mainly as a consequence of elevated energy prices and high inflation, has resulted in a downward revision to refined copper usage growth for both 2022 and 2023 as compared to the ICSG's April 2022 forecasts. However, the global economy demonstrated resilience during 2023, placing itself on a path of recovery following the blows of the pandemic. Although the challenges such as disruption to energy and food markets owing to the war, tightened global monetary conditions to control inflation, withdrawal of fiscal support amid high debt, and extreme weather events continue to hinder global growth, the global economy continued to move slowly ahead in uneven terms and below the pre-pandemic levels.

Despite the challenging macroeconomic activities and adverse economic impacts witnessed throughout the financial year, Nialco Alloys Limited has emerged triumphantly, experiencing a highly successful year in terms of revenue growth. Our unwavering commitment, strategic initiatives, and dedicated team have enabled us to navigate these hurdles and achieve remarkable results. Total revenue of BDT 730.29 million and Operating Profit of BDT 70.18 million for fiscal year 2023-24 represented a record performance delivered under difficult conditions, including the war between Russia and Ukraine, Israel-Palestine, the slowing of major economies around the world, the weakening of the Bangladeshi Taka, ongoing supply chain disruptions, inflation, and a higher interest cost burden. Your company is involved in the production of Copper Alloy Products that are 100% exported and vibrant with the global economy.

We are in industries and markets that require agility and a relentless focus to reduce costs, improve productivity, optimize inventory, price our products appropriately, and create unique value for our customers. During the year, our relentless focus on survivability, capital discipline, culture and products diversity enhanced our confidence. Our new product line aluminium plant is ready to operation and will strengthen financial results.

NIALCO ALLOYS LIMITED

Nialco's Financial Framework has guided the Company's decision-making, supporting the "Transform, Grow, Deliver" strategy in the pursuit of its Purpose. The Framework outlines the guiding principles for financial management. The Framework serves as a foundation for Nialco's long-term financial sustainability, driving quality earnings, underpinning financial and operating strength, and balancing the competition for capital between shareholder returns and capital investments. This discipline is specifically designed to enable confident operation and investment in our long-life, capital-intensive business through macroeconomic cycles. Under the Framework in FY2024, it has delivered robust returns in the context of its cyclical operating environment, maintained a strong balance sheet, and balanced shareholder returns through dividends and long-term sustainable earnings and growth.

Our Company is engaged in manufacturing of Copper Alloy Products, which are mainly industrial in nature and improvement in industrial sentiments will also improve the performance of our Company. We are exporting materials which are vibrant with the global economy. Ahead of us is another year full of challenges. At this moment, although we do not yet know all the consequences of the war in Ukraine and Middle east, I am convinced that the experience and resources which we possess will enable us to deal with the changes in the global economy. Copper and the resources which we produce enable the creation of future technologies, and I am firmly convinced that the bright future awaits us.

The exceptional performance detailed in this report is a testament to the dedication and hard work of every member of the Nialco Family across our organization. We extend our heartfelt gratitude to our invaluable staff whose unwavering commitment continually raises the bar of excellence, propelling Nialco to its position as the leading Copper Alloy exporter in Bangladesh.

On behalf of the Board, I want to express sincere appreciation to our international customers, as well as our business partners and stakeholders, for their unwavering support throughout our 13 years journey. Your trust and presence have been instrumental in our success, and we are truly grateful for your ongoing partnership.

To our shareholders and esteemed members of the Board, we extend our gratitude for the invaluable guidance and expertise you provide. Your guidance continues to steer us in the right direction, guiding Nialco towards continued success.

Lastly, but certainly not least, I extend my heartfelt appreciation to all our employees, past and present, for their tireless dedication and unwavering commitment. It is your collective effort that has propelled the Nialco towards higher standards and a brighter future. Your contributions are truly valued and appreciated as we continue our journey towards excellence.

Md. Kamal Uddin Ahamed Chairman



# NIALCO ALLOYS LIMITE

#### Dear Shareholder,

The global economy continued to face multiple challenges and uncertainties due to ongoing geo-political turbulence. For many years, we have been talking about increasing volatility and unpredictability. The events of the last 24 months have heralded a new era of uncertainty where both the amplitude and frequency of shifts have vastly exceeded anything we have seen in recent decades. While several major economies demonstrated resilience, underlying risks persist due to escalating geopolitical conflicts, sluggish recovery in China, volatility in energy and food markets, and higher interest rates. Recent geopolitical upheavals, including the ongoing Russia-Ukraine war and conflicts in the Middle East and the Red Sea route, have affected global supply chains, resulting in increased logistical costs, shipment delays, and elevated fuel and commodity prices.

Despite these adverse factors that impacted demand across industries, Nialco achieved volume growth in 2023-2024 and continues to be a growth-focused and resilient company with a solid foundation that is devoted to its long-term plan of remaining the leader in the Copper Alloy export market. Our focus on relationship selling, which we adopted in FY 2022-2023, has continued to improve our performance. Our emphasis on our clients resulted in revenue stability, with four consecutive quarters of comparable revenues, excluding the impact of currency devaluation and divestitures.

The company's revenue increased by 20.42 percent this year compared to the previous year, achieving BDT 730.28 million. The company has never before earned revenues greater than this. Net finance costs, on the other hand, amounted BDT 8.34 million, up from 5.77 million the previous year. The increase of BDT 2.57 million over last year is mostly due to rising interest rates. The COGS was also increased by 3% as raw material prices rose. Aside from a catastrophic depreciation of the BDT in terms of the dollar, non-operating income has fallen by BDT (1.09) million from BDT 6.99 million the previous year. Because of these circumstances, while having the largest ever turnover, net profitability was squeezed. However, we



have observed a consistent dollar rate throughout the first quarter of the current fiscal year, and we are convinced the plan we executed has demonstrated organic growth and will continue to be a driving component in our overall revenue, providing great endorsement that this strategy is working.

The global copper industry has exhibited resilience amid an uncertain demand environment influenced by macroeconomic factors, including higher inflation leading to elevated copper prices and sluggish consumer spending. Despite distraction in mining, supply chain disruptions, and escalating raw material costs in FY 2023, there is a sense of optimism as recovery is evident in the global copper market. The global copper industry is anticipated to experience a sluggish recovery in FY 2024 as it navigates through an uncertain demand environment. However, the industry is benefiting from demand resurgence and production uptick benefiting to inventory restocking efforts, with supply chains stabilizing and demand steadily rebounding. Global growth, estimated at 3.2% in FY 2023, is projected to continue at the same pace in both FY 2024 and FY 2025. The global expansion is likely to remain modest owing to surging inflation and increasing geopolitical tensions.

We believe that we and all our stakeholders, are here for the long haul. Every business decision we take is viewed through the lens of the future, to ensure that temporary considerations do not undermine long-term value generation. Our business strategy formulation aims to set long-term goals for the company and identify areas to leverage its strengths, explore new business opportunities, and enhance its existing capabilities and offerings. This is enabled through plans with three different time horizons, viz., a long-term perspective plan (7-10 years), medium-term strategy (5 years), and short-term (annual) budget targets. Directions and Objectives determined in the Perspective Plan become guideposts for medium-term and short-term plans.

We are concentrating our focus on Talent Management and Succession Planning, which aims to identify and promote talent for future organizational needs while also addressing individual career goals. These initiatives include succession planning along with individual development programs to maintain leadership continuity and organizational resilience.

People across the organisation are our only true assets and means to achieve goals that we have drawn for ourselves. It has been a constant endeavour of your Company to provide its employees a conducive work environment that helps them deliver their best. The culture of learning and development carefully fostered by your Company has continuously encouraged the employees to enhance their skill sets and expand their domain knowledge. Throughout our journey, our people have stood by us and supported us in all our endeavours. They have been the backbone of our successes and achievements. Their efforts allow us to thrive in a world brimming with both opportunities and challenges.

Gazi Mukarram Ali Chowdhury Managing Director

**Directors' Report 2024** 

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On behalf of the Board of Directors and Management, it is indeed a great privilege for me to welcome you to the 13th Annual General Meeting of the Company and 4th meeting after listing. We are pleased to place herewith the Directors' Report and the Auditors' Report together with the Audited Financial Statements of the Company for the year ended June 30, 2024, for your valued consideration, adoption, and approval.

The Directors' Report has been prepared in compliance with Section 184 of the Companies Act 1994, the Listing Regulations of Dhaka and Chittagong Stock Exchanges and other applicable rules and regulations. Relevant disclosures and explanations relating to certain issues have been given by the Directors, which they consider important to ensure transparency and good governance practices.

#### World Economy:

Financial Year 2023-24 saw global geopolitics reaching a pivotal moment, with the tensions affecting international relations on every continent, uncertain bilateral relations have impacted the global economy and disrupted worldwide supply chains. The overall global business environment has been very challenging with high inflation and geopolitical tensions both with a continued Ukraine War and the recent Middle East China-Taiwan and the Red Sea conflicts in this fiscal year as well as the upcoming US presidential elections, have wide ranging impacts that could directly or indirectly affect global business environment. However, the global economy demonstrated resilience during 2023, placing itself on a path of recovery following the blows of the pandemic. Although the challenges such as disruption to energy and food markets owing to the war, tightened global monetary conditions to control inflation, withdrawal of fiscal support amid high debt, and extreme weather events continue to hinder global growth, the global economy continued to move slowly ahead in uneven terms and below the pre-pandemic levels. The global headline inflation improved during the year driven by the decline in food and energy prices in the first half of 2023. However, the core inflation remained above the expected parameters, indicating a tighter interest rate environment for a longer period. The commodity price shocks mainly driven by high energy prices largely contribute to the acceleration of core inflation. Alongside, the currency depreciation experienced during the period owing to the downward performance of the US dollar contributed to the weaker performance of economies. The impact of these economic stressors was more pronounced in low-income countries as opposed to advanced economies that demonstrated resilient consumption and investment despite tight labour market conditions. While the US economy remained stronger than the Euro area, many emerging markets also showcased resilience with upward progress, with China being a notable exception, as it continued to be affected by the headwinds of the real estate crisis and weakening confidence. There was also robust economic activity in countries with large travel and tourism sectors, such as Italy, Mexico, and Spain. These global developments offset a slowdown in more interest-rate-sensitive manufacturing sectors.

The global economic outlook has improved since January, with major economies avoiding a severe downturn. The world economy is now projected to grow by 2.7 per cent in 2024, instead of 2.4 per cent forecasted earlier, on the back of better than-expected performance of the United States economy and some improvement in the outlook for several large emerging economies. The modest gain in the growth momentum is partly offset by the downward revisions of the growth outlook for the European Union, Africa, and Western Asia. On balance, the near-term economic outlook is only cautiously optimistic as economic vulnerabilities remain, amid persistently high interest rates, continuing geopolitical tensions, and increasing climate risks.

#### **Bangladesh Economy:**

Bangladesh's post pandemic recovery faces continued headwinds in FY24. Economic conditions worsened in FY23 as inflation increased and the balance of payments deficit widened. The introduction of a multiple exchange rate regime in September 2022 disincentivized foreign exchange inflows, leading to a financial account deficit. Foreign exchange rationing measures were implemented to restrict imports, which resulted in shortages of key intermediate goods, capital goods, gas and energy.



Real GDP growth slowed to a 13-year low of 5.8 percent in FY23 — the lowest excluding the pandemic year in FY20 — due to a weakening of private consumption and investment which underpinned the contraction in the trade deficit as the decline in imports outweighed the slowdown in exports. Inflation dampened consumption growth, fueled by increased electricity and fuel prices, shortages stemming from import restrictions, and the depreciation of the taka. These factors combined with rising borrowing costs have resulted in weaker growth in the industrial sector. The erosion of consumer purchasing power has contributed to a slowdown in services growth as well. Industrial sector weakness continued in FY24, with a manufacturing-driven 3.7 percent decline in the index of industrial production (IIP) year-on-year.

The banking system continues to face tight liquidity conditions due to unsterilized BB foreign exchange sales and weak deposit growth. Private sector credit growth slowed further in FY24, reflecting a broader slowdown in investment. The nonperforming loan (NPL) ratio in the banking sector remains elevated, and even this elevated ratio understates banking sector stress due to lax definitions and reporting standards, forbearance measures, and weak regulatory enforcement.

The decline in foreign exchange reserves has moderated. The BoP deficit moderated during the first half of FY24 driven by a surplus in the current account. However, the financial account deficit has widened further. The interbank exchange rate was inadequate to clear the forex market, leading to a severe shortage of dollars. Continued interventions by BB in the forex market led to a depletion in official gross international reserves from US\$ 24.8 billion to US\$ 20.8 billion in the first eight months of FY24. The fiscal deficit moderated marginally to 4.4 percent of GDP in FY23 from 4.6 percent in FY22. Subdued revenue growth was offset by deferred capital investment and limited public sector wage growth. The public debt-to-GDP ratio increased to 35.0 percent but remained sustainable, with a low risk of debt distress.

Growth is expected to increase gradually over the medium-term as monetary, exchange rate, financial and structural reforms are implemented. Even though political uncertainty has diminished with a new cabinet taking oath after the national elections held in January 2024, downside risks to the outlook are significant. Inadequate progress in monetary and exchange rate reforms may result in a further decline in foreign exchange reserves and persistent inflationary pressure. Tighter liquidity conditions could exacerbate vulnerabilities in the banking sector. Fiscal risks include a revenue shortfall, potential financial sector fiscal liabilities, and deficit monetization.

Bangladesh's revenue as a share of GDP is currently 8.2 percent of GDP (FY23), among the lowest in the world and significantly below peers. Critical public investments in energy, transportation, municipal infrastructure, and human capital development are significantly constrained by the very low levels of government revenues. Reforms to increase domestic revenue generation will be critical for sustaining future economic growth.

#### **Capital Market Scenario**

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Fiscal year 2023-2024 was the worst in four years, with the benchmark index of Dhaka Stock Exchange losing over 1,000 points. The last time it was this bad was in fiscal year 2019-2020, when the key index, DSEX, lost 1,395 points to close at 3,989. The DSE started new fiscal year 2024-2025 at 5,328 it had started off the last fiscal year at 6,343. The flow of liquidity into the market dropped too. DSE performed lowest among comparable nations such as India, Vietnam, Indonesia, the Philippines, Malaysia, Sri Lanka and even Pakistan. The DSE's average daily turnover declined by 39.83 percent, dropping to Tk 578 crore in 2023 from Tk 960 crore in the previous year. The market capitalization to GDP ratio decreased to 17.59 percent from 19.14 percent in 2022.

Approximately 60 percent of the total stock market value remained immobilized on the floor in 2023, with shares of 165 out of 392 companies listed on the DSE constrained by floor prices as of January 2, 2024. Foreign investors' interest waned due to the lack of liquidity, resulting in a continued decline in foreign portfolio investments. Foreign investment in the stock market almost halved over the last five years due to a confidence crisis, currency depreciation, and the introduction of the floor price.

Market governance issues were evident as non-performing companies experienced surges in share prices despite consistent losses and factory closure. Sector-wise, pharmaceuticals dominated with the highest turnover share at 16.4%, contrasting sharply with telecommunications at a mere 0.9%. The stocks of 14 multinational companies rose 1 percent and the 10 largest blue-chip companies grew 0.4 percent in the last one year, highlighting the perils that most investors faced in 2023. On the other hand, nine out of top 10 gainers either belonged to the "B" category or the "Z" category although these firms failed to pay a minimum dividend to shareholders due to weak earnings.

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Despite challenges, eight companies successfully raised Tk2,884 crore through IPOs in 2023, reflecting continued investor interest in selected sectors. On June 30, the last day of fiscal year 2023-24, market capitalization stood at Tk 6,62,155 crore which was 14.24 percent lower than that on the last of fiscal year 2022-23. The challenges are expected to continue in 2024-2025 as well unless the factors behind them change their direction.

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NAILCO is listed on the country's two bourses and traded on the SME platform. During the financial year under review, shares on the SME platform outperformed counterparts on the main board of the exchanges. Although aggressive price adjustments throughout the year the SME Sector comparatively performed better and at the end of June 2024, the Sectoral P/E of SME Sector was Tk. 21.67 whereas the Market P/E was Tk. 10.22. SME Sector Market Capitalization at the end of June 2024 was Tk. 23,519 million where Nialco's market capitalization was 1,382.25 million representing 5.88% of total market capitalization. The close price at the last trading day of June 2024 was Tk. 48.50.

#### Global copper products market and outlook

The Copper Products Market size is forecast to increase by USD 62.8 billion, at a CAGR of 5.4% between 2023 and 2028. The market is experiencing robust growth, driven by several key factors. Primarily, the expansion of the communication, electrical, and electronics industries is fueling demand for copper, given its excellent conductivity properties. The transportation industry's growing demand for copper components in engines, electric vehicles, and other applications is adding to the market's momentum. Overall, these sectors' continued expansion is expected to sustain the market's accelerated growth trajectory.

Asia Pacific contributed more than 39% of revenue share in 2023. The Asia Pacific copper market size was valued at USD 124.09 billion in 2023 and is expected to surpass USD 213.80 billion by 2034, growing at a CAGR of 5.30% from 2024 to 2034.

The fluctuations in copper prices are a major challenge in the copper product market. Intensifying copper prices represent a major challenge to the growth and stability of the global market. Copper prices have been on an upward trend since the end of 2023. They have surged over 20% since mid-February 2024, reaching a two-year peak of nearly USD 10,000 per tonne due to copper ore shortages. After a 30% increase in 2022, the trend for total contained copper in initial resources in 2023 reversed, falling 42% to 7.6 million metric tons across 20 announcements — a four-year low for both metrics. A lower grassroots exploration budget and a slowdown in drilling activity for copper in 2023 weighed down announcements of new copper, exacerbating the looming medium-term deficits in the copper pipeline.

On 12 April 2024, the USA and the UK imposed a new set of sanctions against Russia in response to its invasion of Ukraine. These sanctions specifically target the exportation of aluminium, copper and nickel produced in Russia and prohibit the delivery of metals produced from 13 April to the London Metal Exchange and the Chicago Mercantile Exchange (CME). Following the announcement, a rise in metal prices was observed. However, in the long term, these sanctions are unlikely to have a significant impact on metal supply or prices due to the limited size of Russian production in the global output. The impact of these sanctions on prices is expected to be short-lived and can lead to volatile prices. However, changes can be expected in the flows of exports, as Russia is increasingly exporting to China, India and Turkey. The USA, the UK and other Western countries on the other hand, are shifting towards non-Russian suppliers. These sanctions are anticipated to benefit non-Russian metals producers.

#### Outlook

In China, demand for the refined copper in 2024 is forecast to be 14.603 million tonnes, up 2.6% compared to 2023. For 2025, reported demand is expected to increase by 1.6% to 14.832 million tonnes. Currently, there is an anticipated growth in demand on the copper market. Copper prices are expected to rise in the short and medium term because demand is likely to continue growing at a higher pace than supply. Supply shortages are possible as a result. However, it is essential to recognize that adverse developments, such as a hypothetical slowdown in the Chinese manufacturing sector, could swiftly alter price trends.

Economic growth and industrialization are significant drivers of the copper market's expansion. As economies prosper and industrial sectors expand, the demand for copper increases. Copper's essential role in construction, manufacturing, and infrastructure development makes it a vital component in these growth phases. Rising urbanization, increased construction of buildings, bridges, and electrical grids, and the expansion of the manufacturing sector all necessitate substantial copper consumption.



Additionally, the rapid growth of the electronics industry, fueled by technological advancements, further elevates copper demand. As nations strive for economic development and modernization, the need for copper as a crucial industrial metal grows, creating a strong link between economic growth, industrialization, and the sustained growth of the copper market.

#### **Principal Products and Activities**

NIALCO Alloys is a 100% export-oriented company with the capability to produce high-grade Bronze and Brass Ingots, Gun Metal, Phosphorus Bronze, Leaded Bronze, Aluminum Ingots, Manganese Bronze, Sand Cast Brass (SCB), High Tensile Brass (HTB), Die Cast Brass (DCB), Master Alloys, Phosphorus Copper, Sorted Copper etc. However, the Company has achieved the turnover of Tk. 73.02 crore in 2023-2024 which is historical highest turnover of the company based on exporting the two main products namely Copper Alloy PB Brass and Sorted Copper.

#### Aluminum Ingots

Aluminum ingots is non-ferrous product that is produced by pouring molten aluminum into special molds. These molds come in a variety of sizes and shapes, and the ingots created by this variety have different types in appearance. Today, aluminum is the second most widely used metal in the world after iron. Aluminum Ingot is used in remelt facilities and literally has endless uses. The Ingot is remelted and cast into a different form for reuse including automotive, household appliances, lighting, construction, mechanics and household goods.

Aluminum Ingots is the NIALCO's mainstream product which contributes half of yearly sales. During the year 2023-2024 the Company has achieved turnover of Tk. 73 crore and this year total Aluminum Ingots/Bar sale value is TK. 37.97 crore representing 51.92% of total sales.

#### Copper Alloy PB Brass:

Copper alloys are metal alloys which have copper as their principal component. It has high resistance against corrosion. The best known traditional types are bronze, where tin is a significant addition, and brass, using zinc instead. There are more than 400 copper alloys, each with a unique combination of properties, to suit many applications, high quality requirements, manufacturing processes and environments.

Brasses are a range of cast and wrought copper alloys made up of copper and zinc, with differing combinations of properties, including strength, machinability, ductility, wear-resistance, hardness, colour, electrical and thermal conductivity, and corrosion resistance.

Brasses with a copper content greater than 63% are the most ductile of any copper alloy and are shaped by complex cold forming operations. If the copper content is less than 63% the brasses can be extensively hot worked by rolling, extrusion, forging and stamping.

Leaded brasses set the standard by which the machinability of other materials is judged and is also available in a very wide variety of product forms and sizes to allow minimum machining to finished dimensions. Brass does not become brittle at low temperatures like mild steel, it is also non-magnetic and non-sparking.

Brass also has excellent thermal conductivity, making it a first choice for heat exchangers (radiators). Its electrical conductivity ranges from 23 to 44% that of pure copper and where the high electrical conductivity of pure copper is not required wrought or cast brass components provide a cost-effective solution for electrical contacts and terminals.

The brass industry throughout the world is well organised and equipped to recycle copper alloy products at the end of their long lives and process scrap (swarf and offcuts). Making brass from new copper and zinc would be uneconomical and wasteful of raw materials so, since new brass articles are made from recycled scrap, brass is said to be sustainable. Like brass manufacturers of other countries, NIALCO is also use almost 100% brass scrap.

Copper Alloys has achieved turnover of Tk. 18.70 crore representing 25.56% of total sales.



#### **Sorted Copper**

Copper is among the most valuable metals available when it comes to scrap collection and recycling. With an infinite recyclable life, copper is used and reused in motors, computers, construction, industrial machinery and more. For thousands of years, copper and copper alloys have been recycled. This has been a normal economic practice. The entire economy of the copper and copper alloy industry is dependent on the economic recycling of any surplus products. There is a wide range of copper-based materials made for a large variety of applications.

Sorted Copper made from recycled scrap copper is used as raw materials of other industries as the purity of the copper can be recovered. Scrap copper sells for high prices since they can be reused and re-purposed without altering the metal's quality. In fact, around 80 per cent of all copper used today is recycled and re-purposed. Scrap copper can normally be classified as either just copper metal or copper cable.

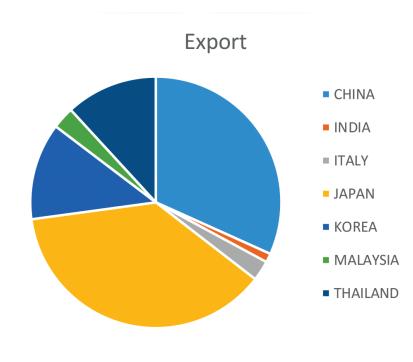
Sorted Copper is the NIALCO's another mainstream product which has achieved Tk. 2.68 crore sales contributed 3.68 percent of yearly sales.

Others Alloys is the NIALCO's another mainstream product which has achieved Tk. 13.77 crore sales contributed 18.84 percent of yearly sales.

During the year 2023-2024 the company has posted a total revenue of Tk. 73.02 crore which is 20.42 percent increase from 2022-2023. The product wise contribution towards the revenue are as follows:

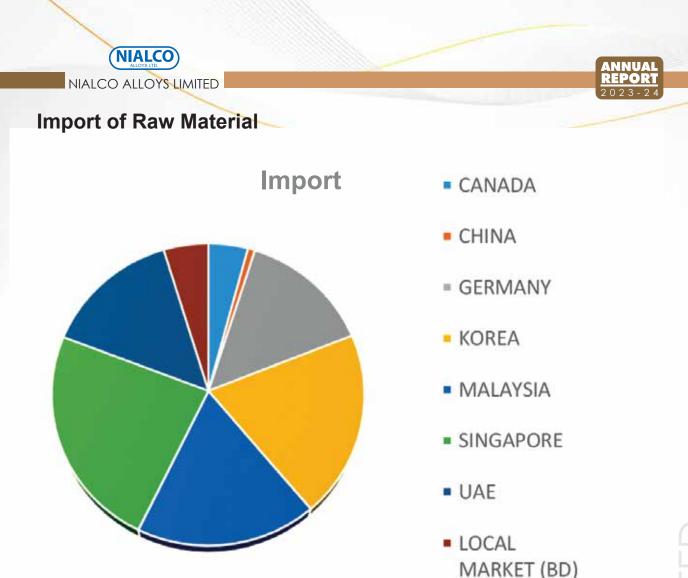
Aluminum ingots	Tk. 37.97 crore	51.92% of total sales
Copper Alloys	Tk. 18.70 crore	25.56% of total sales
Sorted Copper	Tk. 2.68 crore	3.68% of total sales
Other Alloys	Tk. 13.77 crore	18.84% of total sales

### **Export Destination**



Copper is 100% recyclable without losing any features, making it a sustainable material of choice for the circular economy. NIALCO is a completely export-oriented company. During the year under review, the company's products were mostly exported to Asia and Europe. Japan was once again the top export destination, accounting for around 38% of total exports in 2024, representing a 4% increase over the previous year. Our second largest export destination, China, stayed at 31.72%, indicating stable revenue continuity; last year, it was 31.53%. This year, our strategy moves to recapture old markets while gaining new ones enabled us obtain a considerable penetration in Korea, which was only behind Japan and China at 12.48%, followed by Thailand at 11.84%, Malaysia at 2.83%, Italy at 2.59%,

and India at 1.14%. Due to rising freight costs and inadequate demand, no shipments were sent to New Zealand, Spain, Germany, or the UAE. We believe that, like Korea, we will be able to gain back our market share in these countries as well.



Customers trust NIALCO because of its pristine quality, which is based on the company's philosophy that high-quality raw materials are required for high-quality finished products. As a result, the company keeps on searching for high-quality raw materials. During the reviewed year, the company purchased raw materials from Malaysia, Singapore, the United Arab Emirates, China, Korea, Germany, and Canada. More than 90% of the overall procurement came from Malaysia, Singapore, the United Arab Emirates, and Germany.

#### **Quality Control**

NIALCO is committed to providing goods and services that meet standards of our customer's requirements while striving to improve our quality system. All wrought material in our warehouse can be supplied with full certifications in accordance with specifications, chemically, mechanically, and physically. All material is analysed and checked several times before dispatch. Material is identified in all stages of production, in scrap form, in molten form, in billet form, and in final configuration. Material is carefully tagged with heat numbers and identification numbers as it moves down the production line until the final inspection prior to dispatch. All material is subject to rigorous physical tests where micro-structures, tensile, yield strength, U.T. testing, eddy current conductivity, elongation, and hardness are measured and reported.



#### **Operating and Financial**

#### Performance of the Company

NIALCO's shift in strategy to capture new markets while retaining legacy markets enabled the company to conclude achieving highest turnover in 2023-2024. Net sales increased by 20.42% in 2023-2024 compared to 2022-2023, owing mostly to greater market penetration. We are positive about the long term, as we see enormous opportunity to further change our business and deliver value and returns to our shareholders.

During 2023-24, the turnover of the Company was BDT 730.28 mn as against BDT 606.41 mn during FY 2022-23 registering 20.42% increase. The Company posted a Profit before Tax from continuing operation of BDT 70.18 mn during the year as against BDT 69.53 mn retaining the growth trajectory. The Profit after Tax from continuing operation during FY 2023-24 is BDT 50.13 mn as against BDT 59.47 mn in FY 2022-23 registering a decrease of 18.63%. Despite increased turnover, GP margins were squeezed due to increases in raw material prices, higher finance charges, and non-operating losses, resulting in a falling bottom line.

During FY24, the gross profit is BDT 93.41 mn which was BDT 91.07 mn during FY22 registering an increase of 2.57%. During FY24, COGS was BDT 636.87 mn and BDT 515.34 mn in FY 23 a 23.58% increase, which is a reflection of aggressive selling strategy.

The financial results of the Company for the year 2024 with a comparison of 2023 are summarized below:

(BDT in million except per share data)	2024	2023
Revenue	730.28	606.42
Gross profit	93.41	91.07
Operating profit	70.18	69.53
Profit before tax	57.69	67.39
Profit after tax	50.14	59.48
Earnings per Share (EPS)	1.76	2.09

#### Significant deviation in operating results

China continues to be the world's largest copper consumer. China's increased use of copper has kept the market steady. As part of its strategic drive, the company's management looks for ways to grab more portion in the Chinese market. The strategy was successful, as the additional drives contributed roughly 31.72% of total sales. In addition to regain existing market like Korea which attributed 12.48% and increased exports to the European market helped to attain significant sales growth. Japan, on the other hand, continued to be our largest export destination. 38% of total sales achieved from Japan which was 34% last year.

#### Five years data

Key operating and financial data of the preceding 5 (five) years of the Company are the part of this report and have been summarized on 14 no. page of this Annual Report.

#### **Capital Expenditure**

The Total Capital Expenditure on the acquisition of property, plant, and equipment of the Company amounted to BDT 42.63 million. The detailed note on the acquisition of property, plant, and Equipment is given under note no 4 0f the financial statements.

Material changes after Balance Sheet data (June 30, 2024)

There have been no material changes and commitments between the end of FY24 and the date of this report, affecting the financial position of the Company.

#### Appropriations of profit

Taking into account the profit available for distribution after complying with the regulatory requirements, the Board recommended 6 percent cash dividend for the general shareholders for the year ended June 30, 2024 for approval of Shareholders in the 13th Annual General Meeting. The Board proposed the following appropriations:

#### NIALCO ALLOYS LTD.

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#### Amount in million BDT

Net profit for the year 2024	50.14
Retained earnings at the beginning of 2024	102.82
Total profit available for appropriation	152.96
Proposed Appropriations	
Proposed cash dividend	5.4
Retained earnings	143.06

#### Dividend

The Company will be paying 6% cash dividend for the year ended 2024 to the general shareholders except sponsor and directors. The Board of Directors in its meeting held on 24 October 2024 recommended "6% cash" dividend for the year 2024 amounting Tk. 5.4 million for the general shareholders. As per Schedule-1 of the Companies Act 1994, dividend shall be declared out of profit i.e. from current year's profit and from previous years' retained profit. During the year ended the company has registered profit of BDT 50.14 mn.

The Board of Directors affirms that no bonus share or stock dividend has been or shall be declared as interim dividend.

The Board was worried that raw materials, freight costs, and bank charges had increased and that this trend might persist in the coming years, so the Board decided to retain profitability with the objective of reinvesting profits in raw material purchases and meeting operating expenses by reducing dependency on bank financing.

#### **Annual General Meeting**

The Annual General Meeting is the biggest program for the Company in a year. All shareholders are encouraged to attend and/or participate in an AGM to deliberately give their opinion regarding any facts of the company. Shareholders can attend in person or send a proxy as their representative. The notice of AGM and proxy form is also available for all shareholders on the official website.

The notice of the 13th Annual General Meeting is given 09 no. page of this Annual Report. A summary of the agenda is given below:

#### **Ordinary Business:**

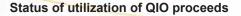
- To receive, consider and adopt the audited financial statements of the Company for the year ended 30 June 2024 together with the reports of the Auditors' and Directors' thereon.
- To declare dividend for the year 30 June, 2024 as recommended by the Board of Directors.
- To re-elect the retiring Directors.
- To appoint Statutory Auditors of the company for the year 2024-2025 and fixation of their remuneration.

Special Business: Nil

Notice of the Annual General Meeting

Notice of the 13th Annual General Meeting of the Company is given on 09 no. page of the Annual report.





NIALCO went into qualified investor offering vide consent of Bangladesh Securities and Exchange Commission in the month of April 2021 and made allotment to shareholders in May 2021 against the amount of BDT 75 mn raised through QIO.

NIALCO ALLOYS LIMITED

The company got listed and started trading shares in the burses of Chittagong Stock Exchanges on June 10, 2021, thereafter it got listed on Dhaka Stock Exchange also. The reasons for raising capital were mainly to utilize for Land and land development, procurement of Plant & Machineries and QIO expenses.

The fund raised through QIO was received in June 2021 and during the year ended on June 30, 2024, the company completed utilization of QIO fund.

Directors' statement pursuant to the disclosure and transparency

#### The Directors confirm that to the best of each director's knowledge and belief:

- the financial statements, prepared in accordance with IAS/IFRS, give a true and fair view of the assets, liabilities, financial position and results of the Company, and
- the management report contained in the operational and financial review includes a fair review of the development and performance of the business and the position of the company, together with a description of principal risks and uncertainties that may face.
- the internal control system is properly designed, implemented and effectively monitored.

#### **Directors' Responsibilities for Financial Statements**

The Board is responsible to present a fair, balanced and understandable assessment of the Company's position and prospect as part of good corporate governance and to that end the directors confirm to the best of their knowledge that-

- the Financial Statements, prepared by the Management of the Company, present fairly its state of affairs, the result of its operations, cash flows and changes in equity;
- proper books of account as required by the law have been maintained;
- appropriate accounting policies have been consistently applied in preparation of the Financial Statements and that the accounting estimates are based on reasonable and prudent judgments;
- the Financial Statements prepared in accordance with IAS//IFRS;
  - the Financial Statements prepared on going concern basis;
  - the minority shareholders have been protected from abusive action by or in the interest of controlling shareholders acting either directly or indirectly and have effective means of redress;

#### **Directors' Responsibility to Internal Control System**

The Board of Directors are responsible for ensuring that the system of internal control is sound in design and has been effectively implemented and monitored. In this regard, the board has taken proper steps and sufficient care in building a system of internal control, which is reviewed, evaluated, and updated regularly.

#### Accounting policies and maintenance of books of accounts

The Directors consider that in preparing the Financial Statements, the Company has used appropriate accounting policies, consistently applied and supported by reasonable and prudent judgments and estimates and that the International Accounting Standards have been followed. In preparing financial statements, information has been obtained from the books of accounts, which have been maintained properly as required by the applicable rules and regulations.



#### Directors' responsibilities of preparation of Financial Statements

The Directors are of the view that the Annual Report and Company's financial statements have been prepared in accordance with applicable laws and regulations and as per the requirement of regulatory authorities. The Board confirms that a true and fair view of the state of the affairs of the Company has been ensured while preparing the Financial Statements of the Company.

#### Fairness of the accounts

The Directors accept responsibility for the annual financial statements, which have been prepared using appropriate accounting policies supported by reasonable and prudent judgments and estimates, in conformity with International Financial Reporting Standards (IFRS) and the requirements of Companies Act, 1994. The Directors are of the opinion that the financial statements give a true and fair view of the state of the financial affairs of the Company and of their profits for the year ended June 30, 2024.

#### Going concern

The Board of Directors has reviewed the Company's overall business plans and strategies and is satisfied that the Company has adequate resources to continue its operations in the foreseeable future. Accordingly, the financial statements of the Company are prepared based on the going concern concept.

#### **Risk and concerns**

The Board of Directors are responsible for formulating risk policies, determining methods to measure and manage risk, setting commensurate risk limits and monitoring their performance. Risk management policies require establishing standard procedures to identify and analyze the main risks to which the Company is exposed and continually deploying and managing risk management systems designed to eliminate or reduce the probability that risks will arise and to limit their impact. The Company is exposed to credit risk, liquidity risk and market risk.

Directors to retire, re-appointment and biographies of the Directors-

As per the Companies Act 1994, one-third of the Directors of the Company are required to retire by rotation at each Annual General Meeting (AGM). The retiring Directors are eligible to stand for re-election. In this connection the following Directors will retire in the 12th Annual General Meeting and being eligible offered himself for re-election:

Mohammad Kamal Uddin Ahamed

Biographies of the Directors (including retiring Directors) are given in this annual report on 20 no. page.

#### Shareholding pattern

As on June 30, 2024 the paid-up capital of the Company is Tk. 285,000,000 subdivided by 28,500,000 shares of Tk. 10 where the Sponsor Shareholders holding is 68.42%, Institute 8.73 and Public 22.85%.

#### Audit information

The Directors who held office at the date of this Director's Report confirm that:

- So far as the Directors are aware, there is no relevant audit information of which the company's auditors are unaware; and
- The Directors have taken all the steps that they themselves ought to have taken as Directors in order to make themselves aware of any relevant information and to establish that the company's Auditors are aware of that information.



#### Auditors

Shafiq Basak & Co., Chartered Accountants completed three consecutive years and hence ineligible as per regulatory requirements. Mahamud Sabuj & Co., Chartered Accountants who are in the BSEC's panel auditor's list expressed their willingness to be appointed as Statutory Auditor of the Company for the year 2024-2025. The Board in its meeting held on 24 October 2024 recommended to the shareholders regarding appointment of Mahamud Sabuj & Co., Chartered Accountants at a remuneration of BDT 1,50,000 (Excluding Vat & Tax). Now in exercise of the power conferred upon Section 210(10) of the Companies Act, 1994 the shareholders of the company will approve the appointment and fix the Auditor's remuneration in the general meeting.

NIALCO ALLOYS LIMITED

#### Our employees and environment

The Management of NIALCO believes that Human Resources of any organization can make the difference in the industry. Considering this thought NIALCO recruits competent people, develop them as per the demand of the time and situation, and retain them with competitive and standard motivation-award and retention policies and practices.

The Company is committed to creating a working environment based on the values of equal opportunity, diversity and meritocracy. All the Company's activities are reinforced by its governance structure, which complies with the leading codes of best practices.

With respect to issues that are relevant to its operating environment, NIALCO promises to:

- Avoid and discourage discrimination and provide equal opportunity and respect diversity;
- Ensure frequent interaction between employees and senior Management for constructive development in systems & procedure;
- Support employee efforts to achieve a healthy work-life balance;
- Organizing Training & Seminar for employee development
- Ensuring best HR practices
  - An empowering Management style that develops employee and encourages performance;
- NIALCO seeks to enhance employee motivation and performance in line with Company's strategic objectives and in accordance with "NIALCO" brand promises: ethics, professionalism, innovation, pragmatism, team spirit and integrity.

#### Signing of Report

The Board in its meeting held on October 24, 2024, authorized the Chairman, Mohammad Kamal Uddin Ahamed to sign Director's report and any addendum thereto.

#### Acknowledgement

We would like to acknowledge and place on record our gratitude to our valued clients, depositors and shareholders for the confidence in NIALCO. Our sincere appreciation to the Bangladesh Securities and Exchange Commission, Chittagong Sock Exchanges, NBR, Banks and Financial Institutions, Other government bodies and statutory auditors for their constructive suggestions and cooperation. We also express our appreciation for the dedication and efforts put in by the employees at all levels of the Company.

For and on behalf of the Board,

Mohammad Kamal Uddin Ahmed Chairman Dhaka, October 24, 2024



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CHATTOGRAM OFFICE : National House (1st Floor), 109,Agrabad Commercial Area, Chattogram-4100,Bangladesh, Phone: 880-31-711561 Pho/Fax: 880-31-723680 Web : www.shafiqbasak.com E-mail: basak\_sbc@yahoo.com basak@shafiqbasak.com

Ref. No-SB-CTG-1-32/347/2024

#### **CHARTERED ACCOUNTANTS**

Partners : Md. Shafiqul Islam,FCA Sampad Kumar Basak, FCA Sarwar Mahmood, FCA Sheikh Zahidul Islam,MBA,FCA Md. Ashraful Hoque, FCA

#### DHAKA OFFICE :

Shatabdi Centre (6th Floor) 292, Inner Circluar Road. Fakirapool, Motijheel, Dhaka. Phone/Fax : 880-2-7192098, Cell : +88 01730-080666 E-mail : skzislam86@gmail.com skz4sbc@gmail.com Web : www.shafiqbasak.com

Dated: 27.10.2024

#### INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF NIALCO ALLOYS LIMITED

#### **Report on the Audit of the Financial Statements**

#### Opinion

We have audited the Financial Statements of Nialco Alloys Limited ("the Company"), which comprise the Statement of Financial Position as at 30th June, 2024 and the Statement of Profit or Loss and Other Comprehensive Income, Statement of Changes in Equity and Statement of Cash Flows for the year then ended and Notes to the Financial Statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements give a true and fair view of the financial position of the company as at 30th June, 2024 and of its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRSs).

#### **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code), together with ethical requirement that are relevant to our audit of the financial statements in Bangladesh, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for opinion.

#### **Emphasis of Matter**

- i We draw attention to note no # 2.10.6 to the financial statement regarding of asset revaluation .Our opinion is not modified in this regard.
- ii We draw attention to note no # 2.11 (c) to the financial statement regarding of & Employees' Benefit (Provident Fund & Gratuity Fund). Our opinion is not modified in this report.

#### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, are of most significant in the audit of the financial statements of the current period. These matters are addressed in the context of the audit of the financial statements as a whole, and in forming the auditor's opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.



NDEPENCENT MEMBER OF DABACUS WORLDWIDE

DHAKA OFFICE - (2) : House - 42 (1st Floor), Road-01, Block-A, Niketan, Gulshan - 01, Dhaka. Phone: 88-02-99859602-3,01819-285196,E-mail.mahmoods.bd@gmail.com

In Practice Since 1993

ANNUAL REPORT NIALCO ALLOYS LIMITED

ACCOUNTANTS

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# শফিক বসাক এন্ড কোং SHAFIQ BASAK & CO. CHARTERED ACCOUNTANTS

Key Audit Matter (KAM)	How our Audit Addressed the Key Audit Matter
Appropriateness of Revenue Recognition and Dis	closures on the Impact of the Initial Application of IFRS 15
Revenue of BDT 73,02,86,584.00 is recognized in the statement of profit or loss and other comprehensive income for the year ended 30 June 2024 by the company. This material item is subject to considerable inherent risk due to the complexity of the system necessary for proper recognition, measurement, and recording considering the application of the new standard on revenue recognition, International Financial Reporting Standard 15 "Revenue from	In light of the fact that the high degree of complexity and estimates and assumptions give rise to an increased risk of accounting misstatements, we assessed the Company's processes and controls for recognizing revenue as part of our audit. Furthermore, in order to mitigate the inherent risk in this audit area, our audit approach included testing of the controls and substantive audit procedures, including: Assessing the environment of the measurement as
Contracts with Customers". Therefore, there	well as other relevant systems supporting the accounting of revenue.
is a risk of revenue being misstated as a result of faulty estimations over discounts and exchange rates.	Assessing controls for systems and procedures supporting revenue recognition.
There is also a risk that revenue may be	Assessing the invoicing and measurement system up to entries in the general ledger.
overstated due to fraud through manipulation of the invoices, discounts recognized resulting from the pressure local management may feel to achieve performance targets.	Examining sales invoices and receipts on a test basis in accordance with LC, Bill of Lading, Exp Form, Commercial Invoice, Bank Receipt, Bank certificate, PRC,Packing list, Insurance copy etc.
	Testing the revenue recognition in line with contract and reporting standard.
	Furthermore, we assessed the accounting effects of business and price models. We assured ourselves of the appropriateness of the systems, Processes, and Controls in place and that the estimates and assumptions made by management are sufficiently documented and substantiated to ensure that revenue is properly recognized.
See note # 19.00 to the Financial Statements.	
Valuation of Inventory	
The company had inventory of BDT 45,46,68,004.00 as at 30th June, 2024, held in distribution centers, warehouses and numerous branches.	We checked the appropriateness of management's assumptions applied in calculating the value of the inventory provisions by:
Inventories are carried at the lower of cost and net realizable value. As a result, the Directors apply judgment in determining	Evaluating the design and implementation of key inventory controls operating across the company, including those at a sample of distribution centers, warehouses and branches;
the appropriate values for slow-moving or obsolete items.	We checked the valuation system of the company for inventory and found that inventories were recorded at cost value at the time of purchase .
See note # 6.00 to the Financial Statements	A Carton Control of Co





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Property, plant and equipment					
The company has large amount and number of Property, plant and equipment items. Management has concluded that there is no revaluation in respect of Land & Land Development. This conclusion required significant management judgment. Hence, we considered this to be a significant key audit matter	Our audit procedures in this area included, among others: Assessing the consistency of methodologies used for depreciating the assets. Checking, on sample basis, the accuracy and relevance of the accounting of Property, plant and equipment by management. Yet no revalued.				
See note # 4.00 to the Financial Statements					
Intercompany Payable					
The company has large amount of intercompany Transaction amounting 31,37,45,847.	Our audit procedures in this area included, among others: Assessing the consistency of methodologies used for Intercompany Payable. We send Balance Confirmation Letter & also checked Ledger & Bank Transaction.				
See note # 13.00 to the Financial Statements	See note # 13.00 to the Financial Statements				

#### Other Information included in the Company's 2024 Annual Report

Other information consists of the information included in the Company's 2024 Annual Report other than the financial statements and our auditor's report thereon. Management is responsible for the other information. The Annual Report is expected to be made available to us after the date of issue of this auditor's Report.

Our opinion on the financial statements does not cover the other information and we do not and will not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed on the other information obtained prior to the date of the auditor's report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

#### Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with IFRSs, the Company Act 1994, the Securities and Exchange Rules 2020 and other applicable laws and regulations and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.





In preparing the financial statements, management is responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the company's financial reporting process.

#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to
  fraud or error, design and perform audit procedures responsive to those risks, and obtain audit
  evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not
  detecting a material misstatement resulting from fraud is higher than for one resulting from error,
  as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override
  of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting
  and, based on the audit evidence obtained, whether a material uncertainty exists related to events
  or conditions that may cast significant doubt on the company's ability to continue as a going
  concern. If we conclude that a material uncertainty exists, we are required to draw attention in our
  auditor's report to the related disclosures in the financial statements or, if such disclosures are
  inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up
  to the date of our auditor's report. However, future events or conditions may cause the company to
  cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.





## শফিক বসাক এন্ড কোং SHAFIQ BASAK & CO. CHARTERED ACCOUNTANTS

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

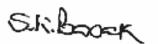
From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

#### **Report on Other Legal and Regulatory Requirements**

In accordance with the Companies Act 1994, the Securities and Exchange Rules 2020 and other applicable laws and regulations, we also report the following:

- i. we have obtained all the information and explanation which to the best of our knowledge and belief were necessary for the purpose of our audit and made due verification thereof;
- ii. in our opinion, proper books of account as required by law have been kept by the company so far as it appeared from our examination of those books;
- iii. the statement of financial position and statement of profit or loss and other comprehensive income dealt with by the report are in agreement with the books of account; and

FOR, SHAFIQ BASAK & CO. CHARTERED ACCOUNTANTS



**S. K. BASAK, FCA (0625)** PARTNER DVC: 2410270625AS695755



Place: Chattogram, Bangladesh

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#### NIALCO ALLOYS LIMITED

STATEMENT OF FINANCIAL POSITION

**AS AT 30 JUNE 2024** 

	Note(s)	Amount in Taka	
		30 June 2024	30 June 2023
ASSETS			
Non-current Assets			
Property, Plant and Equipment	4.00	133,078,914	99,040,188
Capital Work in Progress	5.00	-	2,143,489
	_	133,078,914	101,183,677
Current Assets			
Inventories	6.00	454,668,004	332,752,239
Trade Receivables	7.00	24,828,480	19,333,636
Advance, Deposit & Prepayments	8.00	232,412,779	41,539,009
Cash and Cash Equivalents	9.00	42,116,664	73,662,784
	=	754,025,927	467,287,668
Total Assets	=	887,104,841	568,471,345
EQUITY AND LIABILITIES			
Shareholders' Equity			
Share Capital	10.00	285,000,000	285,000,000
Retained Earnings		143,056,903	102,820,845
	_	428,056,903	387,820,845
Non-Current Liabilities			
Deferred Tax Liabilities	11.00	1,591,356	1,632,017
	=	1,591,356	1,632,017
Current Liabilities			
Short Term Loan	12.00	130,058,373	-
Intercompany Payable	13.00	313,745,847	165,824,539
Income Tax Provision	14.00	6,818,542	6,963,850
Workers Profit Participation Fund (WPPF)	15.00	3,162,512	3,495,198
Unclaimed Dividend	16.00	363,790	72,076
Liabilities for Expenses	17.00	3,307,516	2,662,820
-	_	457,456,581	179,018,483
Total Equity and Liabilities	-	887,104,841	568,471,345
Net Asset Value Per Share	18.00	15.02	13.61
	_		

The Annexed notes 01 to 18 & Management Letter form an integral part of these Financial Statement.

Oku i'slan Company Secretary

SI

PARTNER

Director

**Managing Director** 

Dated: 27. 10. 2024 Chattogram, Bangladesh

S. K. BASAK, FCA (0625)

SHAFIQ BASAK & CO.

CHARTERED ACCOUNTANTS DVC: 2410270625AS695755

Chairman

As per our annexed Report of & Management report even date

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#### NIALCO ALLOYS LIMITED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE YEAR ENDED AS ON 30 JUNE 2024

		Amount in Taka		
	Note(s)	01 July 2023 to 30 June 2024	01 July 2022 to 30 June 2023	
Revenue	19.00	730,286,584	606,417,920	
Cost of Goods Sold	20.00	(636,875,390)	(515,343,310)	
Gross Profit		93,411,194	91,074,610	
Administrative Expense	21.00	(11,579,940)	(9,822,821)	
Selling & Distribution Expense	22.00	(11,650,118)	(11,722,682)	
Profit / (Loss) From Operating Activities		70,181,136	69,529,107	
Finance Expense	23.00	(8,354,987)	(5,774,168)	
Non Operating Income/ (Loss)	24.00	(1,094,721)	6,999,458	
Net Profit before Contribution to WPPF		60,731,429	70,754,397	
Contribution to WPPF	15.00	(3,036,571)	(3,369,257)	
Net Profit before Income Tax		57,694,858	67,385,140	
Income Tax	25.00	(7,558,799)	(7,910,103)	
Net Profit after Income Tax		50,136,059	59,475,037	
Earnings Per Share (EPS)	26.00	1.76	2.09	

The Annexed notes 19 to 26 & Management Letter form an integral part of these Financial Statement.

Company Secretary

Chairman

Director

**Managing Director** 

As per our annexed Report of & Management report even date

S.K. Boock

S. K. BASAK, FCA (0625) PARTNER SHAFIQ BASAK & CO. CHARTERED ACCOUNTANTS DVC: 2410270625A8695755



Dated: 27.10.2024 Chattogram, Bangladesh



#### NIALCO ALLOYS LIMITED STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED AS ON 30 JUNE 2024

(Amount in Taka)

Particulars	Share Capital	Retained earnings	Total equity
Balance as on 01 July 2023	285,000,000	102,820,845	387,820,845
Net Profit after Tax for The Year	-	50,136,059	50,136,059
Cash Dividend	-	(9,900,000)	(9,900,000)
Balance as on 30 June 2024	285,000,000	143,056,903	428,056,903

#### STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED AS ON 30 JUNE 2023

(Amount in Taka)

Particulars	Share Capital	Retained earnings	Total equity
Balance as on 01 July 2022	285,000,000	57,595,808	342,595,808
Net Profit after Tax for The Year	-	59,475,037	59,475,037
Cash Dividend	_	(14,250,000)	(14,250,000)
Balance as on 30 June 2023	285,000,000	102,820,845	387,820,845

Oku islan Company Secretary

Chairman

Director

**Managing Director** 



Dated: 27.10.2024 Chattogram, Bangladesh



#### NIALCO ALLOYS LIMITED STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 30 JUNE 2024

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				in Taka
	Note		01 July 2023 to 30 June 2024	01 July 2022 to 30 June 2023
A. Cash Flows from Operating Activities				
Receipts from customers			724,791,740	719,910,544
Receipts from others Income			(1,094,721)	6,999,458
Payment to Suppliers	32.00		(771,443,306)	(490,731,948)
Operating expenses paid	33.00		(47,811,826)	(43,134,612)
Finance expenses paid		-	(8,354,987)	(5,774,168)
<b>Cash Generate from Operation Activities</b>			(103,913,099)	187,269,273
Payment against Income Tax		-	(7,599,460)	(7,600,391)
Net Cash Generate from Operating Activities			(111,512,559)	179,668,882
(Increase)/Decrease Capital Work in Progress Net Cash used in Investing Activities			(40,483,648)	(2,143,489) (22,799,989)
C. Cash Flows from Financing Activities				
Cash Dividend Paid			(9,608,286)	(14,179,349)
Increase/(Decrease) Short Term Borrowing		-	130,058,373	(142,216,540)
Net Cash Provided by Financing Activities		-	120,450,087	(156,395,889)
D. Net increase/(Decrease) in Cash and Cash Equival	ent (A+B+C)	-	(31,546,120)	473,004
E. Cash and Bank Balances at beginning the year		-	73,662,784	73,189,780
F. Cash and Bank Balances at end of the year (D+E)		:	42,116,664	73,662,784
Net Operating Cash Flows Per Share (NOCFPS)	27.00	-	(3.91)	6.30

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Company Secretary

Chairman



L

**Managing Director** 



Dated: 27.10.2024 Chattogram, Bangladesh



## **Nialco Alloys Limited**

NIALCO ALLOYS LIMITED

Notes to the Financial Statements For the year ended 30 June 2024

#### 1.00 **REPORTING ENTITY**

#### 1.01 **"Company Profile**

The Company ""NIALCO ALLOYS LIMITED"" as ""NIALCO"" or ""The Company"" was Inccorporated on 21st June, 2011 vides Registration No.CH-8784 as a public limited company in Bangladesh under the Companies Act-1994. The company has listed a public limited Chittagong Stock Exchange Limited (CSE) on 30th May, 2021 and isubsequently started trading of its share on 10th June, 2021.

#### "Registered Office of the Company 1.02

The registered office & factory of the Company are located at Block-A, Plot-B28, BSCIC Industrial Area, Sagorika Road Pahartali Chittagogn, and Jahanabad, Bhatiary Shitakunda, Chittagong respectively."

#### 1.03 "Nature of the Business

The principal activities of NIALCO ALLOYS LIMITED are to manufacture of high grade Bronze and Brass Ingots including Gum Metal, Phosphorus Bronze. Leaded Bronze Aluminum Bronze. Manganese Bronze, Sand Cast Brask (SCB) High Tensale Brass (HTB), Die Cast Brass (DCH), Master Alloys, Phosphorus Copper etc. confirming to BS, IS. JIS DIN, ASTM: UNI and as per all other International Standards."

#### **BASIS OF PREPARATION** 2.00

#### 2.01 "Statement of Compliance

The Financial Statements of the Company are prepared on a going concern basis under historical cost convention and in accordance with the International Accounting Standards (IAS) and International Financial Reporting Standards (IFRS), the Companies Act 1994, the Securities and Exchange Rules 2020 and other applicable laws & regulation in Bangladesh.

#### 2.02 "Going Concern:

The company has adequate resources to continue its operation for the foreseeable future. As such, the directors intended to adopt the going concern basis in preparing the financial statements. The current credit facilities and resources of the company provides sufficient fund to meet the present requirements of as existing business."

#### **"Accrual Basis:** 2.03

The financial statements have been prepared, except cash flow information & FDR Interest using the accrual basis of accounting.

#### "Components of the Financial Statements: 2.04

According to IAS-1 "presentation of the Financial Statements" the complete inchides the following components

- Statement of Financial Position as at June 30, 2024 a)
- বসাক এন Statement of Profit or Loss and other comprehensive income for the year ended b) CHARTERED June 30, 2024 ACCOUNTANTS
- Statement of Changes in Equity for the year ended June 30, 2024 c)
- Statement of Cash Flows for the year ended June 30, 2024 and d)
- Notes, summary of significant accounting policies aether explanatory information e)



#### 2.05 "Accounting Policies & Estimates:

The preparation of these financial statements is in conformay with IAS IFRS, which management to make judgments, estimates and assumptions that affect the application of accounting polises and the reported amounts of assets, liabilines, income and expenses Estimates and underlying assumptions are reviewed on an ongoing basis and used for accounting of certain terms such as provision for expenses and depreciation."

#### 2.06 "Responsibility for Preparation and Presentation of Financial Statements:

The Board of Directors is responsible for the preparation of financial statements under section 183 of the Companies Act 1994 and as per the provision of the Framework for the preparation and Presentation of Financial Statements issued by the International Accounting Standards (IASs)."

#### 2.07 "Statement of Cash flows:

Statement of Cash flows have been prepared in accordance with IAS-7 ""Statement of Cash Flows"" and the cash flows from the operating activities have been presented under direct method considering the provisions of Paragraph 19 of IAS-7 which provides that ""Enterprises are Encouraged to Report Cash Flows from Operating Activities Using the Direct Method."""

#### 2.08 "Applicable accounting standards:

The following IAS and IFRS are applicable for the financial statements for the year under review

IASs

- IAS 1 Presentation of Financial Statement
- IAS-2 Inventories
- IAS-7 Statements of Cash flows
- IAS-8 Accounting Policies, Changes in Accounting Estimates and Errors;
- IAS-10 Events after the reporting Period
- IAS 12 Income Taxes
- IAS 16 Property, Plant and Equipment
- IAS 19 Employee Benefits
- IAS 21 The Effects of Changes in Foreign Exchange Rates
- IAS 23 Borrowing Costs
- IAS 24 Related Party Disclosures
- IAS 33 Earnings per Share
- IAS 36 Impairment of Assets
- IAS 37 Provisions, Contingent Liabilities and Contingent Assets"

#### IFRSs

- IFRS 7 Financial Instruments Disclosures IFRS 9 Financial Instruments
- IFRS 13 Fair Value Measurement
- IFRS 15 Revenue from Contracts with Customers
- IFRS 16 Lease"

#### 2.09 "Reporting Period

The financial period of the Company under audit covers 12 months period from 01 July 2023 to 30 June 2024"







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#### 2.10 "Property, Plant and Equipment

#### 2.10.1 Recognition and Masurement

All Recognition Property, and Plant Measurement and Equipment are state of Asset accumulated depreciation as per IAS-16 "Property, Plant and Equipment". The cost of acquisition of an asset comprises of its purchase price and any directly attributable cost of bringing the asset to its working condition for its intended use inclusive of inward freight, duties and non-refundable taxes. The cost of replacing part of an item of property, plant and equipment is recognized in the carrying amount of the item if it is probable that the future economic benefits embodied within the part will flow to the company and its costs can be measured reliably. The cost of the day to day maintaining cost on PPE is recognized in the statesment of orifit or loss and other comprehensive income as incurred.

#### 2.10.2 "Depreciation

All items of Property, Plant and Equipment have been depreciated on reducing balance method. Depreciation has been charged on addition when the related property, plant and equipment are available for used. On disposal of an asset, depreciation is charged up to the month prior to the disposal. No depreciation is charged for Building & Civil construction and Plant & Machinary due to under construction. Depreciation rates are as follows:

Name of Assets	Rate
	30-Jun-24
Land & Land Development	0%
Factory Building	10%
Plant & Machinery	10%
Computer & Printer	10%
Vehicles	10%
Furniture & Fixture	10%
CC Camera	10%

#### 2.10.3 "Retirement and Disposals

An asset is derecognized on disposal or when no future economic benefits are expected from its use and subsequent disposal. Gain or loss arising from the retirement or disposal of an asset is determined as the difference between the net disposal proceeds and the carrying amount of the assets and is recognized as gain or loss from disposal of asset under other income in the Statement of Profit or Loss and Other Comprehensive income.

#### 2.10.4 "Impairment

In accordance with the provision of IAS-36, the carrying amount of non-financial assets other than inventories of the company involved in the manufacturing of the products. If any such indication exists, then the asset's recoverable amount is estimated and impairment losses are recognized in the statement of comprehensive income. No such indication of impairment has been observed till the end of the period.

#### 2.10.5 "Borrowing Cost

Interest and other cost incurred in the company in connection with the borrowing of fund are recognized as expenses in the year in which they are incurred unless such borrowings cost related to acquisition/construction of assets in progress that are required to capitalized as per AS-23: Borrowing Cost."





#### 2.10.6 Assets Revaluation

The company has decided to revalue of its assets an accordance with the guideline provided by the IAS-16. The board will accordingly follow this guideline ensuring compliance in this regard.

#### 2.11 "Employees' Benefit

The company maintains defined benefit plan for its eligible permanent employees. The eligibility is determined according to the terms and conditions set forth in the respective deeds. The company has accounted for and disclosed employee benefits in compliance with the provisions of IAS 19 - Employee Benefits. The cost of employee benefit is charged off as revenue expenditure in the period to which the contributions relate.

The company's employee benefits include the following:

#### a) "Short Term Employee Benefits

"Short-term employee benefits include wages, salaries, festival bonuses etc. Obligations for such benefits are measured on an undiscounted basis and are expensed as the related service is provided.

#### b) "Worker's profit participation fund (WPPF)

The company makes a regular allocation of 5% on net profit before charging such expenses to this fund as per provisions of Labor Laws 2006.

#### c) Provident Fund & Gratuity

The Company will practice the relevent applicable requirements of Labour Law for the benefit of the employees of the company. The board will time to time take nacessary initiative in this regard.

#### 2.12 "Provisions

A provision is recognized if, there is a present legal or constructive obligation as a result of past event and this can be measured reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. The expense relating to a provision is presented in the statement of profit or loss net of any reimbursement.

Provisions are reviewed at the end of each reporting period and adjusted to reflect the current best estimate. If it is probable that an outflow of resources embodying economic benefits are required to settle the obligation, the provisions are reversed.

#### 2.13 "Revenue Recognition

The Company has applied IFRS-15

(a) Under IFRS-15, revenue is measured based on the consideration specified in a contract with a customer.

(b) The company recognized revenue when it satisfies a performance obligation by transferring control over goods or services to a customer.

The Company considers the terms of the contract and its customary business practices to determine the transaction price. The transaction price is the amount of consideration to which an entity expects to be entitled in exchange for transferring promised goods or services to a customer.





#### 2.14 "Income Tax Expenses

Current income tax assets and liabilities are measured at the amount expected to be recovered from or paid to the tax authority. Income tax expense comprises current and deferred tax. It is recognised in the statement of profit or loss and other comprehensive income except to the extent that it relates to items recognised directly in equity or in other comprehensive income.

#### "Current Tax

Current tax comprises the expected tax payable or receivable on the taxable income or loss for the year and any adjustment to tax payable or receivable in respect of previous years. The amount of current tax payable is the best estimate of the tax amount expected to be paid that reflects uncertainty related to income tax, if any.

#### "Deferred Tax

The company has decided to adopt policy of recognition of deferred tax in accordance with the IAS 12, deferred tax is provided using the balance sheet approach method for temporary difference arising between the carrying value of fixed assets as per accounts and the corresponding income tax written down value. Deferred tax is calculated at the effective income tax rate prevailing at the statement of financial position date.

#### 2.15 "Finance Income and Expenses

Finance income comprises interest on financial deposits with banks. Finance income is recognised on an accrual basis and shown under Statement of profit or loss and other comprehensive income. Finance costs comprise interest expense on overdraft and borrowings from bank.

#### 2.16 "Basic Earnings

This represents earnings for the period attributable to the ordinary shareholders. As there was no minority interest or extra ordinary items, the net profit after tax for the period has been considered as fully attributable to ordinary shareholders.Calculated as per IAS 33.

#### 2.17 "Materiality and aggregation

Each material class of similar items is presented separately in the financial statements. Items of dissimilar nature or function are presented separately unless they are immaterial.

#### 2.18 "Events after the Reporting Period

Events after the reporting period are those events, favorable and unfavorable, that occur between the end of the reporting period and the date when the financial statements are authorized for issue.

Two types of events can be identified:

"• Adjusting Events: Those that provide evidence of conditions that existed at the end of the reporting period.

"• Non adjusting Events: Those that are indicative of conditions that arose after the reporting period. The company has taken close look whether any events after the reporting period exist that need to take into account during the preparation of Financial Reports. No event after the reporting period exists and management of the company has prepared the financial reports in accordance.





#### 2.19 "Advances, Deposits and Prepayments

Advances are initially measured at cost. After initial recognition advances are carried at cost less deductions, adjustments or charges to other account heads such as PPE, inventory and others.

#### 2.20 "Cash and Cash Equivalents

According to IAS 7 Statement of Cash Flows, cash comprises cash in hand, short term deposit and highly liquid investments that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in values. No foreign exchange gain or loss has been considered in Cash and Cash Equivalents.

#### 2.21 "Other Regulatory Compliance

As required, Coppertech Industries Ltd. complies with the following major legal provisions in addition to the Companies Act 1994 and other applicable laws and regulations:

- a) The Income Tax Ordinance 1984
- b) The Income Tax Rules 1984
- c) Securities and Exchange Rules 2020
- d) The Labour Act 2006 (as amendment in 2015)
- e) The Value Added Tax Act 2012
- f) The Value Added Tax Rules 2016
- f) The Customs Act 1969

#### 2.22 "Accounting Policies & Estimates

The preparation of these financial statements is in conformity with IASs/IFRSs which require management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Estimates and underlying assumptions are reviewed on an ongoing basis and used for accounting of certain terms such as provision for expenses and depreciation.

#### 2.23 "Responsibility for Preparation and Presentation of Financial Statements

The Board of Directors is responsible for the preparation and presentation of financial statements under section 183 of the Companies Act, 1994 and as per the provision of "The Framework for the preparation and Presentation of Financial Statements" issued by the International Accounting Standards Board (IASB).

#### 2.24 "Comparative Information

Comparative information has been disclosed in the respect of previous year for all numeric information in the financial statements and also the narrative and descriptive information where it is relevant for understanding of the current year's financial statement.







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#### 2.25 "Capacity

The Company works on continuous operation basis and given the current installed machine configurations and planned expansions, there is sufficient capacity to meet forecast future demand in a variety of specification. The Directors regularly review the production capability of the Company and are satisfied that the current and future capacities are adequate. Plans are in place to meet any anticipated future demand.

#### 2.26 "Segmental Reporting

As required by IFRS-8 "Operating Segments", if an entity operates business activities that may earn revenues or incur expenses, whose operating results are regularly reviewed by the chief operating decision maker and for which discrete financial information is available.

The company considers the operation on aggregate basis and manages the operations as a single operating segment. Hence it is felt that such segment reporting is not required to be disclosed.

#### 2.27 "Related Party Disclosure

The company carried out a number of transactions with related parties in the normal course of business and on arms' length basis. The information as required by IAS-24: Related Party Disclosures has been disclosed in a separate note (note no 30.00) in the Financial Statement.

#### 2.28 "Events after the Reporting Period

There are no events identified after the date of the statement of financial position which require adjustment or disclosure in the accompanying financial statements.

#### 3.01 The entity use it's sister concern's office space for operating head office.







			Amount i	n Taka
		Note(s)	30 June 2024	30 June 2023
.00	Property, Plant and Equipment		L   L_	
	A. At Cost		121.060.701	101 212 20
	Opening Balance Add: Addition during the year		121,969,701 42,627,137	101,313,20 20,656,50
	Less: Disposal during the year Total Cost <b>B. Accumulated Depreciation</b>		164,596,838	121,969,70
	Opening Balance		22,929,513	15,209,67
	Add: Depreciation charged for the year Less: Adjustment on disposal		8,588,411	7,719,84
	Total Charge		31,517,924	22,929,51
	Written down value		133,078,914	99,040,18
	Details are shown in Annexure A			
00	Capital Work in Progress		·	
	Opening Balance		2,143,489	-
	Addition during the year		-	2,143,48
			2,143,489	2,143,48
	Transferred to appropriate asset category		(2,143,489)	-
			<u> </u>	2,143,48
00	Inventories			
	Raw Material	20.01	158,738,925	125,354,60
	Work in Progress	20.00	48,929,101	84,499,19
	Finished Goods	20.00	246,999,978	122,898,37
			454,668,004	332,752,23
00	Trade Receivables			
	Opening Balance		19,333,636	132,696,12
	Sales during the year		730,286,584	606,417,92
			749,620,220	739,114,04
	Received from customer during the year		(724,791,740)	(719,780,40
			24,828,480	19,333,63
	Ageing of Trade Receivables			
	More than six months		-	-
	Less than six months		-	-
	The classification of receivables as required by the Schedule XI of	the Companies A	ct, 1994 are given below:	
	i) Receivables considered good and in respect of which the compar-	ny is fully	24,828,480	19,333,63
	ii) Receivables considered good for which the company holds n than the debtor's personal security.	o security other		
	iii) Receivables considered doubtful or bad.			
	iv) Receivable due by directors or other officers of the company either severally or jointly with any other person or receivables private companies respectively in which any director is a partner of	due by firms or		
	member.	. a ancetor or a		
	v) Receivables due by companies under the same management.			
	vi) The maximum amount due by directors or other officers of any time during the year.	ATO	98	
	Total		24,828,480	19,333,63
		CHART ACCOUN	ERED *	

			Amount i	n Taka
		Note(s)	30 June 2024	30 June 2023
8.00	Advance, Deposit & Prepayments			
	Advance Income Tax	8.01	4,298,386	4,443,694
	Advance to Employees		363,800	190,809
	VAT Current Account		193,403	-
	Security Deposit CDBL		400,000	400,000
	Linde Bangladesh Ltd.		47,422	47,422
	Insurance Premium		-	1,058,328
	Advance against LC		193,712,928	35,398,756
	Advance against Margin		32,396,840	-
	Fahima Corporation		1,000,000	-
			232,412,779	41,539,009
8.01	Advance Income Tax			
	Opening Balance		4,443,694	-
	Advance during the year		7,599,460	7,600,391
			12,043,154	7,600,391
	Adjustment during the year		(7,744,768)	(3,156,697)
			4,298,386	4,443,694

Disclosure as per Schedule XI, Part I, Para 4 of the Companies Act, 1994

i) Advance, deposits & prepayment considered good and in respect of which the company is fully secured.	231,001,557	35,398,756
ii) Advance, deposits & prepayment considered good for which the company holds no security.	1,047,422	5,949,444
iii) Advance, deposits & prepayment considered doubtful or bad.		
iv) Advance, deposits & prepayment due by directors or other officers of the company or any of them either severally or jointly with any other person or Advance, deposits & prepayment due by firms or private companies respectively in which any director is a partner or a director or a member.	363,800	190,809
v) Advance, deposits & prepayment due by companies under the same management.		
vi) The maximum amount due by directors or other officers of the company at any time during the year.		
Total	232,412,779	41,539,009

#### 9.00 Cash and Cash Equivalents

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	—	42,116,664	73,662,784
Fixed Deposit	9.02	27,117,915	26,210,289
Cash at Bank	9.01	12,336,520	45,052,020
Cash in Hand		2,662,229	2,400,475

The above balances are supported with bank statement and the cash balance has been physically counted and certified by management.





830,155

1,860,000

29,268,464

75,121

-

4,625

46,907 **45,052,020** 

4,218,365 8,748,383

-

30 June 2023

#### 9.01 Cash at Bank

Cash at Bank				
Bank Name	Branch Name	A/C Number		
Mutual Trust Bank Limited	Agrabad	0220		
Mutual Trust Bank Limited	Agrabad	1264		
Mutual Trust Bank Limited	Agrabad	0548		
Mutual Trust Bank Limited	Agrabad	3791		
Mutual Trust Bank Limited	Agrabad	8845		
Mutual Trust Bank Limited	Agrabad	2666		
Eastern Bank Limited	Agrabad	5567		
Eastern Bank Limited	Agrabad	0014		
Midland Bank Limited	Agrabad	1613		
Al-Arafah Islami Bank Limited	Agrabad	6096		

#### 9.02 Fixed Deposit

Branch Name	A/C Number
Agrabad	91221
Agrabad	89636
Agrabad	88904
Agrabad	88833
Agrabad	85882
Agrabad	84249
	Name Agrabad Agrabad Agrabad Agrabad Agrabad

27,117,915	26,210,289
4,380,275	4,226,940
1,085,587	1,049,715
5,599,367	5,421,282
8,701,654	8,416,405
2,119,636	2,046,961
5,231,396	5,048,985

Amount in Taka

30 June 2024

1,595,598

383,618

124,194

58,971

300,679

663,152

45,930

7,300,903 3,475

12,336,520

1,860,000

#### 10.00 Share Capital

#### Authorized Capital:

80,000,000 Ordinary Shares of Tk. 10/- each	800,000,000	800,000,000
Paid up Capital:		
28,500,000 nos. Ordinary Shares of Tk.10 each fully paid-up in cash	285,000,000	285,000,000
	285,000,000	285,000,000

Note(s)

#### 10.01 Share Holding Position of the company

The composition of share holders as on the date of Financial Position:

Sl. No.	Name of Share Holder	Percentage (%)	Number of Shares	Value of Shares (Taka)	Value of Shares (Taka)
1	Md Kamal Uddin Ahmed	34.68%	9,885,000	98,850,000	98,850,000
2	Gazi Mukarram Ali Chowdhury	30.14%	8,590,000	85,900,000	85,900,000
3	Matin Uddin Ahmed	2.00%	570,000	5,700,000	5,700,000
4	Md Ruhul Amin	1.05%	300,000	3,000,000	3,000,000
5	Md Belal Uddin	0.16%	45,000	450,000	450,000
6	Farhana Islam	0.35%	100,000	1,000,000	1,000,000
7	Satyajit Saha	0.04%	10,000	100,000	100,000
8	Qualified Investors & Others	31.58%	9,000,000	90,000,000	90,000,000
	TOTAL	100%	28,500,000	285,000,000	285,000,000



NIALCO

			Amount i	n Taka
		Note(s)	30 June 2024	30 June 2023
11.00	Deferred Tax Liability			
	Opening Balance		1,632,017	1,466,682
	Addition during the year		(40,661)	165,335
			1,591,356	1,632,017
11.01	Deferred Tax Liability			
	Written down value as per financial statements		133,078,914	99,040,188
	Written down value as per 3rd schedule of ITO 1984		119,817,617	84,533,371
	Unrealized Gain/(Loss)		-	-
	Temporary difference		13,261,297	14,506,817
	Current Tax rate on Export Business Income 12%		12.00%	11.25%
	Closing Deferred Tax Liability		1,591,356	1,632,017
12.00	Short Term Loan			
	Mutual Trust Bank Limited (Acceptance Liability)		130,058,373	-
			130,058,373	-
13.00	Intercompany Payable			
	Marine Safety System		344,752,634	339,246,623
	Chittagong Ship Breaking Industries		(31,006,787)	(173,422,084)
			313,745,847	165,824,539

NIALCO Alloys limited is a company having two sister concerns (through common directorship) one is Marine Safety System and another is Chittagong Ship Breaking Industries. NIALCO has a composite credit facility from Mutual Trust Bank Limited, Agrabad Branch for amounting Tk. 45.00 crore sanction ref. MTB/CAD/5024065/MARINE SAFETY SYSTEM/2023/4158.

As per Sanction letter advice, concerns of NIALCO are also entitled to avail the limit time to time on need basis. Time to time they availed the limit and make deposit to repayment the loan amount from different sister concerns which should balanced at the end of the year. As per Financial Statement of NIALCO it shows a net received of Tk. 31,37,45,847 represents intercompany credit balance i.e; accounts Payble from other company of the group as on 30th June 2024.

As per financial Statement of NIALCO there are intercompany transactions with sister concern and having common directors which it disclosed under related party transaction as per IAS -24 in the financial Statement as separate note.

14.00	Income Tax Provision		
	Opening Balance	6,963,850	2,375,779
	Addition during the year	7,599,460	7,744,768
		14,563,310	10,120,547
	Adjustment during the year	(7,744,768)	(3,156,697)
	=	6,818,542	6,963,850
15.00	Workers Profit Participation Fund (WPPF)		
	Opening Balance	3,495,198	1,062,212
	Addition during the year	3,036,571	3,369,257
	-	6,531,769	4,431,469
	Paid during the year	(3,369,257)	(936,271)
	=	3,162,512	3,495,198
16.00	Unclaimed Dividend		
	2021-2022	72,076	72,076
	2022-2023	291,715	-
	( CHARTERED *)	363,790	72,076

QBASP



19.00 Revenue



			Amount i	n Taka
		Note(s)	30 June 2024	30 June 2023
17.00	Liabilities for Expenses			
	Salary & Allowances		1,070,750	1,204,787
	Directors Remuneration		223,230	
	Security Guard Salary		-	25,000
	Fahima Corporation		-	283,000
	Shah Enterprise		1,231,381	84,950
	Utility Bill		194,655	181,083
	Navigation Securities		-	84,000
	M/S Bhai Bhai Enterprise		300,000	600,000
	Audit Fee (Statutory Audit)		230,000	200,000
	Audit Fee (Use of Proceed)		57,500	
			3,307,516	2,662,820
18.00	Net Asset Value Per Share			
	Total Assets		887,104,841	568,471,345
	Total Liabilities		(459,047,937)	(180,650,500)
	Net Asset Value (NAV)		428,056,904	387,820,845
	Number of Ordinary Shares Outstanding		28,500,000	28,500,000
			15.02	13.61

#### Sales 731,248,100 606,417,920 Discount (961,516) 730,286,584 606,417,920 20.00 Cost of Goods Sold Raw Materials Consumption 20.01 695,273,289 683,900,952 Manufacturing Overhead 20.02 30,133,608 26,244,600 Cost of Manufacturing 725,406,897 710,145,552 Opening Work in Progress 84,499,194 6,845,210 809,906,091 716,990,762 Closing Work in Progress (84,499,194) (48, 929, 101)Cost of Goods Manufactured 632,491,568 760,976,990 Opening Finished Goods 5,750,120 122,898,378 883,875,368 638,241,688 Closing Finished Goods (246,999,978) (122,898,378) 636,875,390 515,343,310 20.01 Raw Materials Consumption Opening Stock of Raw Materials 125,354,667 144,087,364 Purchase during the year 728,657,547 665,168,255 809,255,619 854,012,214 Closing Stock of Raw Materials (158,738,925) (125,354,667) 695,273,289 683,900,952



#### **ANNUAL REPORT** 2 0 2 3 - 2 4

NIALCO ALLOYS LIMITED

			Amount	in Taka
		Note(s)	01 July 2023	01 July 2022
0.02	Manufacturing Overhead		to 30 June 2024	to 30 June 2023
	Wages, Salary & Allowance		5,949,700	3,192,378
	Bonus		1,370,250	
	Conveyance		299,805	385,010
			648,803	522,49
	Chemical Purchase		365,700	
	Carriage Inward		_	833,20
	Utility Bill Expenses		2,249,384	1,941,21
	Entertainment		296,246	330,27
	Fooding		408,498	438,19
	Dry Wood		42,140	53,91
	Internet Expenses		15,600	36,20
	License & Renewal		20,900	91,43
			20,900	
	Loading & Unloading Expenses		1.059.229	317,80
	Insurance Expense		1,058,328	11,52
	Medical Expense		210,586	63,37
	Printing & Stationery		3,575	156,48
	Repairs & Maintenance		849,016	1,158,54
	Fuel, Oil & Lubricants		7,529,800	6,719,90
	Store & Spares		-	643,61
	C & F Expenses		-	482,20
	Cutting Expenses		589,400	842,270
	Scale Charge		1,200	555,72
	Uniform & Gloves		-	35,75
	Miscellaneous Expenses		65,687	97,973
	Depreciation	4.00	8,158,990	7,335,135
			30,133,608	26,244,600
.00	Administrative Expense			
	Salary & Allowance		3,919,100	3,909,23
	Bonus		1,341,500	
	Managing Directors Salary		2,678,760	2,678,06
	Conveyance		339,072	349,70
	Paper & Periodical		14,255	15,22
	Entertainment		276,314	333,24
	Printing & Stationery		221,515	249,61
	Fees & Renewals		175,771	67,56
	Credit Rating Fee		26,875	24,37
	Utility Bill		383,000	380,03
	Generator Fuel		327,617	108,63
	Audit Fee (Statutory Audit)		230,000	200,00
	Audit Fee (Use of Proceed)		97,750	68,75
	Audit Fee (WPPF)		28,750	,,
	Telephone, Mobile & Internet		91,211	65,96
	Business Development Expenses		173,438	212,05
	Postage & Courier		63,600	85,79
	Repair & Maintenance		372,459	225,64
	Photocopy Charges		18,361	20,35
	Board Meeting Fees		55,000	20,33
	-		22,644	
	Medical Expenses			38,81
	Miscellaneous Expenses		63,127	66,40 75.00
	EGM Expense		-	75,00
	AGM Expense		75,000	121,67
			43,500	43,50
	Regulatory Fee - DSE	<u>()</u>	43,500	43,50
	Regulatory Fee - DSE Software Expense Depreciation		68,400	
	Depreciation	4.00	429,421	384,70
	Depreciation		11,579,940	9,822,821



			Amount in Taka	
		Note(s)	01 July 2023	01 July 2022
			to 30 June 2024	to 30 June 2023
	Selling & Distribution Expense		1	
	Salary & Allowances		3,166,320	2,084,822
	Bonus		446,300	
	C & F Expense - Export		1,416,021	1,440,350
	conveyance		150,348	171,487
	Entertainment		292,561	320,300
	Packing Expense		288,620	182,130
	Sales Promotion Expense		213,620	248,620
	Carriage Outward		5,300	4,600
	Export Expense		1,352,404	1,852,910
	Freight Charges		3,920,000	4,903,433
	Postage & Courier		15,384	19,800
	Loading & Unloading		297,300	383,900
	Miscellaneous Expenses		22,310	25,800
	Mobile, Telephone & Fax Expenses		60,630	78,530
	Sample Expense		3,000	6,000
		=	11,650,118	11,722,682
3.00	Finance Expense			
	Bank Charges and Interest		8,354,987	5,774,168
		=	8,354,987	5,774,168
24.00	Non Operating Income/ (Loss)			
	Interest Income		1,691,318	2,026,05
	Realized gain/ (loss)	24.01	(2,786,039)	4,973,40
		=	(1,094,721)	6,999,45
24 01	Realized gain/ (loss)			
24.01	Value of export collection on average rate		724,044,362	719,780,40
	Value of export collection on sales booking rate		(724,791,740)	(717,394,56
	value of expert concerton on sales booking rate	-	(747,379)	2,385,84
	Value of Import Bill Payment in booking rate	-	680,228,392	500,437,37
	Value of Import Bill Payment in average rate	-	(682,267,052)	(497,849,81
		-	(2,038,660)	2,587,50
		=	(2,786,039)	4,973,40
25.00	Income Tax			
	Current Tax	25.01	7,599,460	7,744,76
	Deferred Tax	11.00	(40,661)	165,33
		=	7,558,799	7,910,10
25.01				
	Profit before tax as per account	г	57,694,858	67,385,14
	Profit from business (export)		58,789,578	60,385,68
	Profit from Non-business source (other income)	L	(1,094,721)	6,999,45
	Profit from business (export)	Г	58,789,578	60,385,68
	Add: Accounting depreciation		8,588,411	7,719,84
	Less: Tax depreciation		7,321,051	13,262,05
	Taxable profit from business (export)	L	60,056,938	54,843,46
	Tax on profit from business (export) @12% exclusion from total income	under: accordingeno ducome		
	tax Act 2023.		7,206,833	6,169,89
	Tax on profit from non-business source in regular rate @22.50%		380,547	1,574,87
	Current Tax	( * (CHARTERLE) * ))	7.587.379	7.744.76

Tax on profit from non-business source in regular rate @22.50% Current Tax



7,587,379

7,744,768

	_	Amount i	n Taka
	Note(s)	01 July 2023 to 30 June 2024	01 July 2022 to 30 June 2023
Minimum Tax:			
Gross Receipts		730,286,584	606,417,920
Minimum Tax @ 1%		7,302,866	6,064,179
TDS at Source		7,599,460	7,600,391
Whichever is Higher from above calculation (A, B & C)		7,599,460	7,744,768
5.00 Basic Earning Per Share (EPS)			
Profit Attributable to the Ordinary Shareholders		50,136,059	59,475,037
Weighted Average Number of Shares Outstanding		28,500,000	28,500,000
		1.76	2.09
Restated EPS as per current outstanding number of share			
Earnings per share Profit Attributable to the Ordinary Shareholders		50,136,059	59,475,037
Weighted Average Number of Shares Outstanding		28,500,000	28,500,000
		1.76	2.09

Significant deviation in EPS: Despite an increase in turnover this year, the cost of production (due to higher material, freight, and other ancillary costs), as well as the currency loss, had an overall impact on the company's net profitability. As a result, the EPS also impacted negatively.

Earnings per share (Adjusted)		
A. Net Profit after Tax	50,136,059	59,475,037
B. Total number of Share outstanding	28,500,000	28,500,000
Earnings per Share (Adjusted)	1.76	2.09

Particulars	Number of Share	Weight	Weighted average no of Shares	Weighted average no of Shares
Opening No. of Shares	28,500,000	365/365	28,500,000	28,500,000
Total	28,500,000		28,500,000	28,500,000

#### 27.00 Net Operating Cash Flows Per Share (NOCFPS)

Net Operating Cash Flows (Numerator)	(111,512,559)	179,668,882
Number of Ordinary Shares (Denominator)	28,500,000	28,500,000
Net Operating Cash Flow Per Share (NOCFPS)	(3.91)	6.30

Significant Deviation in NOCFPS: Receipts from customers this year were almost comparable to the previous year. On the other hand payments to suppliers substantially enhanced. Furthermore, Finance and Operating expenses also enhanced. Overall, these factors had a significant impact on the company's NOCFPS.

#### **28.00** Disclosure as per requirement of Schedule XI, Part II, Note 5 of Para 3: Employee position of the company as at lune 30, 2024:

Employee position of the company as at June 30, 2024:			
Salary (Monthly)	Offic	cer & Staff	Workers
Salary (Montiny)	Factory	Head Office	wurkers
Number of employees whose salary below Tk. 3,000 per month	-	-	-
Number of employees whose salary above Tk. 3,000 per month	11	6	16
Total	11	6	16

Besides these mentioned above in the schedule the company hire 25 to 30 daily payment basis casual worker as on requirement to whom paid cash, all these casual worker are hired from Local area in reference of internal and external source without making any fixed contract.







#### 29.00 Payment information to Directors as per requirement of schedule XI, part II, Para 4

No Payment has been paid to directors within the year ending 30 June, 2024 in any of the following:

a) Managerial Remuneration paid or payable during the financial period to the directors, including managing director, a managing agent or manager.

b) Expenses reimbursed to the managing agent;c) Commission or other remuneration payable separately to a managing agent or his associate;

d) Commission received or receivable by the managing agent or his associate as selling or buying agent of other concerns in respect of contracts entered into by such concerns with the company.

e) The money value of the contracts for the sale or purchase of goods and materials or supply of services, entered into by the company with the managing agent or his associate during the financial period.

f) Any other perquisites or benefits in cash or in kind stating, approximate money value where practicable;

g) Other allowances and commission including guarantee commission.

h) Pensions etc. (i) Pensions

(ii) Gratuities

(iii) Payments from a provident funds, in excess of own subscription and interest thereon

(iv) Compensation for loss of office

(v) Consideration in connection with retirement from office.

	Amount	in Taka
Note(s)	01 July 2023 to	01 July 2022 to
	30 June 2024	30 June 2023

Amount in Taka

#### 30.00 Related Party Transaction:

As per IAS 24: Related party disclosure and as defined in the Securities & Exchange Rules 1987 the related party transaction are as follows :

The Company carried out a number of transactions with related parties in the normal course of business, The nature of transactions and their values are shown below:

Name	Nature of transaction	Opening Balance	Received	Payment	Closing Balance
Marine Safety System	Intercompany loan	339,246,623	496,933,985	(491,427,974)	344,752,634
Chittagong ship Breaking & Recycling Ind.	Intercompany loan	(173,422,084)	395,237,458	(252,822,161)	(31,006,787)

Durting the year Managing Directors of the company has received Tk 26,78,760 (Including Tax) as remuneration by the approval 12th Annual General Meeting.

#### 31.00 Cash flow generated from operating activities under Indirect Method:

#### **Particulars** Profit before Tax

Add: Depreciation

(Increase)/Decrease in Inventories (Increase)/Decrease in Trade Receivable (Increase)/Decrease in Advance, Deposit & Prepayments Increase/(Decrease) in Creditors & Accruals

Cash payment against Income Tax Net Cash Generate from Operating Activities

#### 32.00 Payment to Suppliers

COGS Increase/(decrease) in inventory (Increase)/decrease in Accounts payable and liabilities for expenses Increase/ (Decrease) in Advance Less: Manufacturing overhead Paid to Suppliers



61

30-Jun-2024	30-Jun-2023
57,694,858	67,385,140
8,588,411	7,719,842
66,283,269	75,104,982
(121,915,765)	(176,069,545)
(5,494,844)	113,492,624
(190,873,770)	304,906
148,088,011	174,436,308
(103,913,099)	187,269,275
(7,599,460)	(7,600,391)
(111,512,559)	179,668,884

Amount in Taka

636,875,390	515,343,310
121,915,765	176,069,545
(148,088,011)	(174,436,308)
190,873,770	-
(30,133,608)	(26,244,600)
771,443,306	490,731,947



	Amount	in Taka
Note(s)	01 July 2023	01 July 2022
	to 30 June 2024	to 30 June 2023

11,579,940	9,822,821
11,650,118	11,722,682
3,036,571	3,369,257
30,133,608	26,244,600
56,400,237	51,159,360
-	(304,906)
(8,588,411)	(7,719,842)
47,811,826	43,134,612
	11,650,118 3,036,571 30,133,608 56,400,237 (8,588,411)

#### 34.00 Events after reporting year

The Board of Directors of NIALCO ALLOYS LIMITED at its board meeting held on 24st October, 2024 recommended a cash dividend BDT 54,00,000 being 6% of paid-up capital except Sponso'r & Directors (i.e. 90,00,000 shares BDT 0.60 per share) for the year 2023-2024. These dividends are subject to final approval by the shareholders at the forthcoming (AGM) annual general meeting of the company.

#### 35.00 Bank Guarantee

The company have no Bank Guarantee on the reporting date.

#### 36.00 Claim Acknowledgement

There was no claim against the Company not acknowledged as debt as on June 30, 2024.

#### 37.00 Foreign currency earned

The company has earned the entire sales proceeds in the form of foreign currency against export sales.

#### 38.00 Foreign currency payment

The company incurred foreign currency expenses through import of raw materials.





# Property, Plant and Equipment - at Cost Less Accumulated Depreciation

Annexure-A

R	Ba	7 C(	6 Fu	5 Ve	4 Cc	3 Pla	2 Fa	1 La	SL. No.
Balance as on 30 June 2023	Balance as on 30 June 2024	CC Camera	Furniture & Fixture	Vehicles	Computer & Printer	Plant & Machinery	Factory Building	Land & Land Development	Particular
101,313,201	121,969,701		185,700	5,460,000	1,303,680	94,411,091		20,609,230	Balance as on 01 July 2023
20,656,500	42,627,137	21,840	220,000		493,009	85,800	14,085,652	27,720,836	Cost Addition During the Year
I	1		,		,		,		Deletion During the Year
121,969,701	164,596,838	21,840	405,700	5,460,000	1,796,689	94,496,891	14,085,652	48,330,066	Balance as on 30 June 2024
		10%	10%	10%	10%	10%	10%		Rate of Depreciation (%)
15,209,671	22,929,513		59,353	273,000	320,758	22,276,402		,	Balance as on 01 July 2023
7,719,842	8,588,411	1,092	23,635	518,700	122,943	7,217,759	704,283		Depreciation Charged During Adju the Year
I	1	1	,	1	,	1	1	,	stment/Del etion
22,929,513	31,517,924	1,092	82,988	791,700	443,701	29,494,161	704,283	'	
99,040,188	133,078,914	20,748	322,712	4,668,300	1,352,988	65,002,730	13,381,369	48,330,066	Written Down Value (WDV) at 30 June 2024

7,719,842	8,588,411		100%		
384,707	429,421	17.00	5%		Administrative
7,335,135	8,158,990	16.02	95%		Manufacturing
01 July 2022 to 30 June 2023	01 July 2023 01 July 2022 to to to 30 June 2024 30 June 2023	Note	Basis of Allocation	iation	Allocation of Depreciation



NIALCO ALLOYS LTD.

NIALCO ALLOYS LIMITED



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Jax Base:								
		Cost		Data of		Depreciation		
Particulars	Balance as at	Addition this year	Balance as on	Nate 01	Balance as at	Charged during	Balance as on	WFILLEN DOWN VALUE
	01.07.2023	Audition this year	30.06.2024	nch.	01.07.2023	the year	30.06.2024	AS UII JU.UU.2024
Land and Land Development	20,609,230	27,720,836	48,330,066	0%	1	1	-	48,330,066
Factory Building	1	14,085,652	14,085,652	10%	1	704,283	704,283	13,381,369
Plant & Machineries	94,411,091	85,800	94,496,891	10%	36,783,219	5,767,077	42,550,296	51,946,595
Computer & Printer	1,303,680	493,009	1,796,689	25%	320,758	307,357	628,115	1,168,574
Vehicle	5,460,000		5,460,000	10%	273,000	518,700	791,700	4,668,300
Furniture & Fixture	185,700	220,000	405,700	10%	59,353	23,635	82,988	322,712
CC Camera	1	21,840	21,840	10%	1	1,092	1,092	20,748
Balance as on 30 June 2024	121,969,701	42,627,137	164,596,838		37,436,330	7,321,051	44,757,381	119,817,617
Balance as on 31 June 2023	101,313,201	20,656,500	121,969,701		24,174,273	13,262,057	37,436,330	84,533,371





## Inside Production House



IN Bond Ware House



Factory Machine



Factory Machine





ANNUAL <u>REPORT</u>

Factory Machine



Factory Machine



**Raw Material** 



Furnish Machine







Furnish Machine



Furnish Machine



Production Belt



**Finished Product** 





ANNUAL REPORT

2023-24

**Finished Product** 



**Finished Product Shipment** 







### **Nialco Alloys Limited**

Jahanabad, Bhatiary, Shitakunda, Chittagong, Bangladesh

# **Proxy Form**

I/We
of
Being a Member of Nialco Alloys Limited, do hereby appoint
Mr. /Mrs

Of.....

Either of them may, in writing, appoint anyone to act as my proxy at the 13<sup>th</sup> Annual General Meeting of the Company to be held on Saturday, 21<sup>st</sup> December, 2024 and at any adjournment thereof

As witness my/our hand this ...... day of ...... 2024.



(Signature of Proxy)

Folio / BO ID No.

(Signature of Share Holder)

 	 	 	 	_	 	 	 	
				1				
								Í I
								Í I

No. of Shares held:

- 1. A member entitled to attend and vote in the AGM may appoint a Proxy to attend and vote on his/her behalf.
- 2. The Proxy Form, duly filed and stamped must be deposited at the Registered Office of the Company, by 10.30 a.m of 21<sup>st</sup> December, 2024.
- 3. Signature of the Member(s) must be in accordance with the Specimen Signature recorded with the Company.



# NIALCO ALLOYS LTD.